



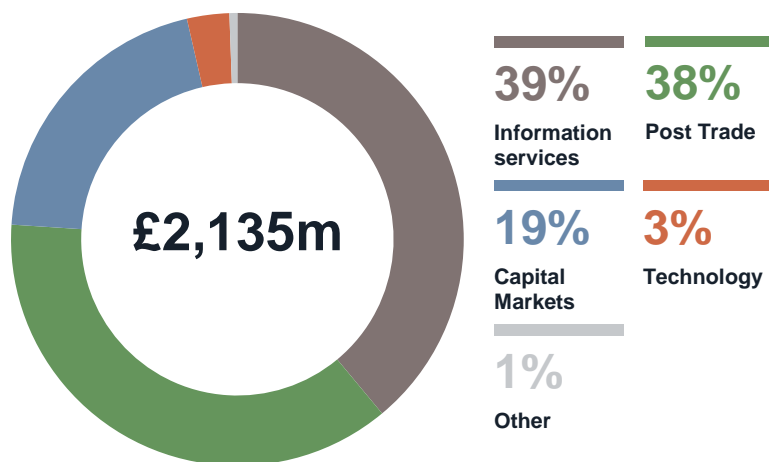
London Stock Exchange Group

Investor Relations Presentation

March 2019

Income by segment

LSEG 2018 Total Income by segment



Double-digit growth

FTSE Russell

15%

FTSE Russell revenue up 15% (up 8% at organic constant currency)

LCH

16%

LCH OTC clearing revenue up 16% (up 17% at organic constant currency)

	Twelve months ended			Organic and constant currency variance ¹
	31 December			
	2018	2017	Variance	
	£m	£m	%	%
Continuing operations:				
Revenue				
Information Services	841	736	14%	9%
Post Trade Services - LCH	487	432	13%	13%
Post Trade Services - CC&G and Monte Titoli	102	109	(6%)	(7%)
Capital Markets	407	391	4%	4%
Technology	65	91	(28%)	7%
Other	9	9	(1%)	(2%)
Total revenue	1,911	1,768	8%	7%
Net treasury income through CCP businesses	218	162	34%	35%
Other income	6	25	(73%)	(73%)
Total income	2,135	1,955	9%	9%

2018 versus 2017

- Capital Markets £13m reduction in revenues due to adoption of accounting standard IFRS 15 (see 2018 Notes To The Financial Statements)
- Post Trade – LCH: £9m Cost of Sales netted off against Other income
- Post Trade – CC&G and Monte Titoli: £10m Cost of Sales netted off against revenues
- Technology Services: Disposal of MillenniumIT ESP and Exactpro December 2017 £30m revenue

¹ Organic growth is calculated in respect of businesses owned for at least 12 months in either period and so excludes ISPS, The Yield Book, MillenniumIT ESP and Exactpro



Strong financial performance

Total income

+9%

£2,135m

(2017: £1,955m)

Gross profit

+10%

£1,908m

(2017: £1,740m)

Underlying expenses

+2%

on organic and constant
currency basis, while
investing for growth

£834m (2017: £816m)

Adjusted EBITDA

+17%

£1,066m

(2017: £915m)

AEPS

+17%

173.8p

(2017: 148.7p)

Full year dividend

+17%

60.4p per share

(2017: 51.6p)

Group Strategic priorities

Focus on delivering shareholder returns while investing for long-term value

Successful strategy with differentiated approach

Open Access, customer partnership model, strong set of businesses with good growth opportunities

Group-wide collaboration

Develop product innovation across the Group; data and analytics; new technologies; deepen Group-wide customer focus

Operational efficiency

Invest for growth, focus on efficiency, improve margins, while maintaining operational excellence and resiliency

Shareholder value

Focus on delivering performance, while investing for long-term value



Deliver next-stage benefits of enlarged Group

Enhance customer partnership approach

further customer collaboration with buy-side and sell-side to drive innovation on new services and products

e.g. LCH, Turquoise Plato & CurveGlobal

Develop data & analytics strategy

utilise data and analytics to enable further product innovation across businesses in partnership with customers

e.g. explore ISD analytics for LCH customers

Collaboration, innovation and efficiency

Group model and culture to support collaboration across businesses to join up client delivery, foster innovation, drive efficiency and remove duplication

Emerging technologies

for product development and cost saving opportunities

e.g. Nivaura and on-going adoption of Cloud technology

Focus on capital utilisation organic & inorganic investments

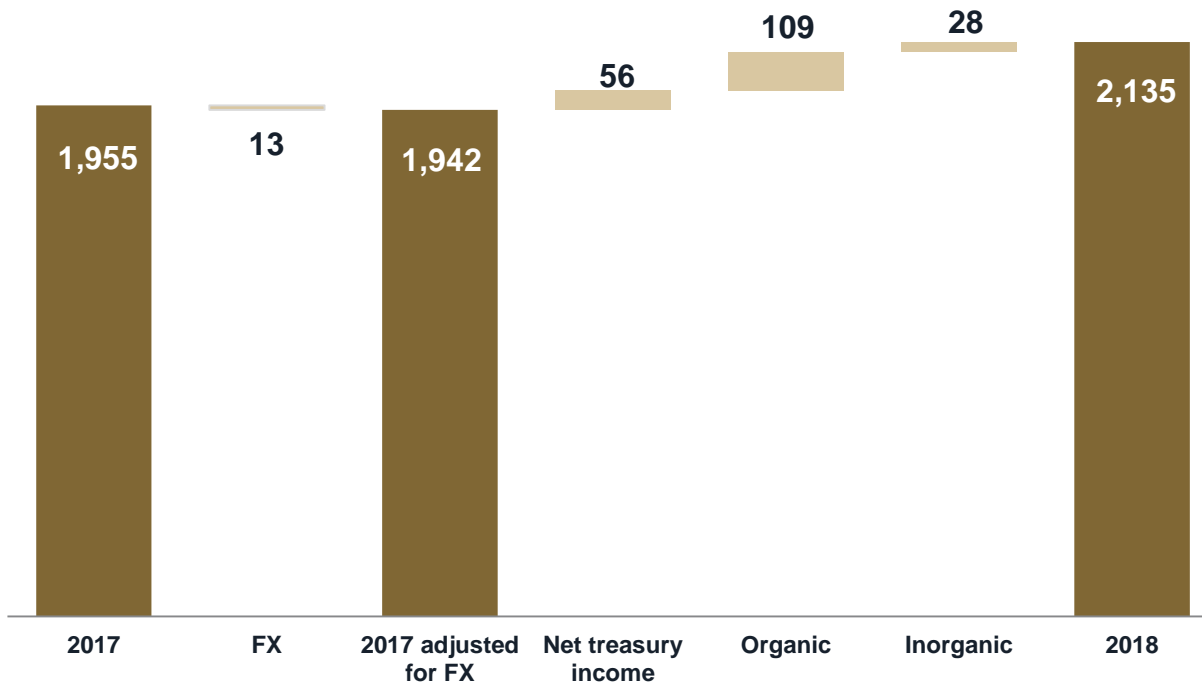
within existing framework – to drive further shareholder returns

Bringing together a great set of businesses to deliver wider benefits of global Group

Income growth

Strong organic growth from investment in new products and acquisitions

LSEG income (£m)



LCH net treasury income

LCH NTI up 45% to £175m

Cash collateral driven by:

- Volumes
- Volatility

Income driven by

- Quantum of cash margin
- USD rate changes
- Expansion of counterparties
- Active asset allocation

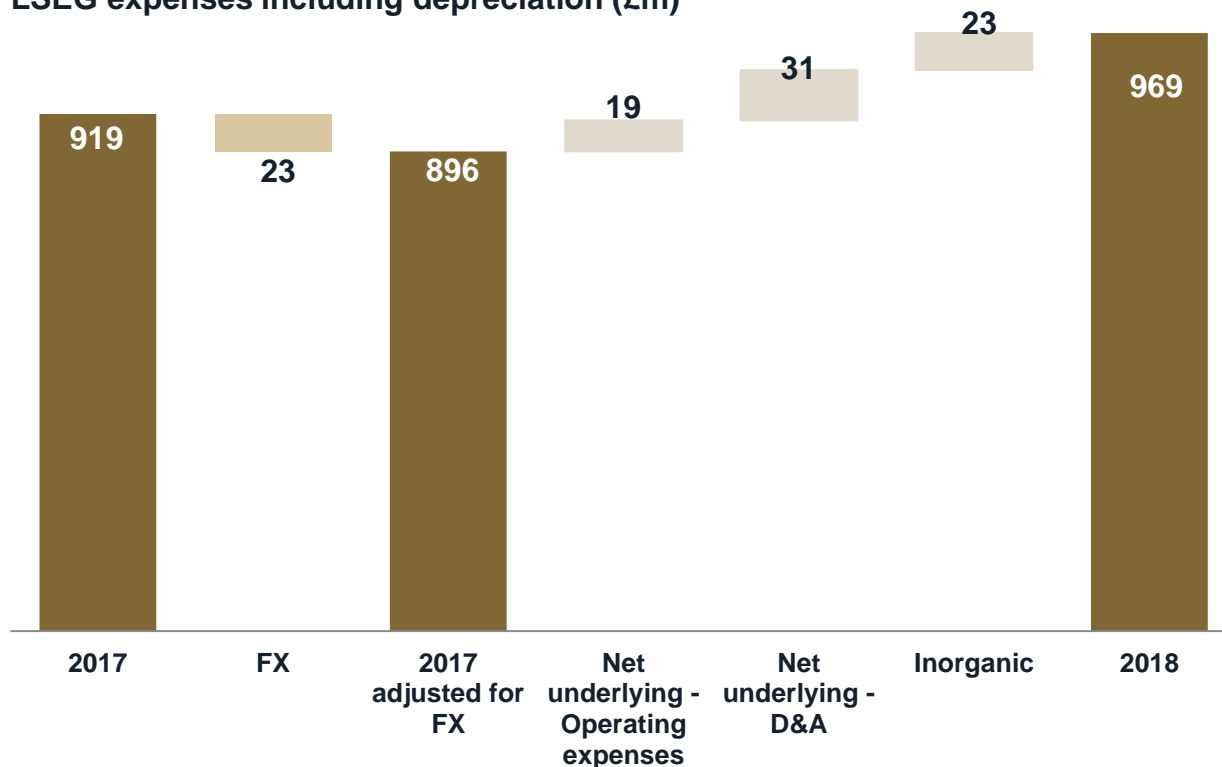
Note: Figures include continuing operations only, Inorganic includes income for businesses held for less than 12 months in either period: ISPS, The Yield Book, MillenniumIT ESP and Exactpro

Operating expenses

Underlying expenses¹ up 2%

Operating expenses including depreciation up 6%

LSEG expenses including depreciation (£m)



Organic investment in recent periods driving depreciation and amortisation **£135m** (2017: £103m)

Operating expenses before depreciation and amortisation **£834m** (2017 : £816m)

¹ before depreciation and amortisation, on an organic and constant currency basis

Expenses and Efficiency – looking ahead

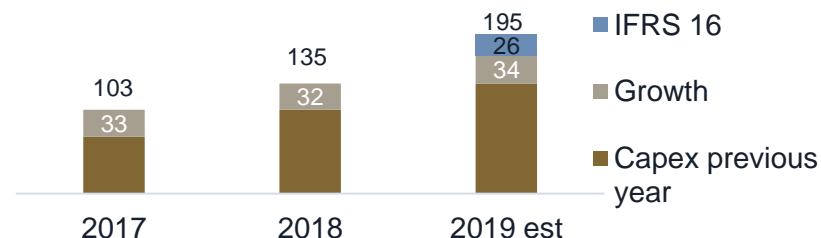
Cost efficiencies

- **Focus on control of Operating expenses across Group** – real estate, procurement, sourcing strategy
- **Low margin businesses exited** – LSEDM equity derivatives, Exactpro, MillenniumIT ESP
- **Headcount:** drive integration, remove duplication, invest in low cost centres, reduction of contractors. Continue to invest in growth businesses globally. (c.£30m opex reductions - net 250 people/c.5% of global headcount)

Looking Ahead

- **Depreciation**
 - Expected similar increase in 2019
 - IFRS 16 Leases - 2019 impact adds further c.£26m

Depreciation £m

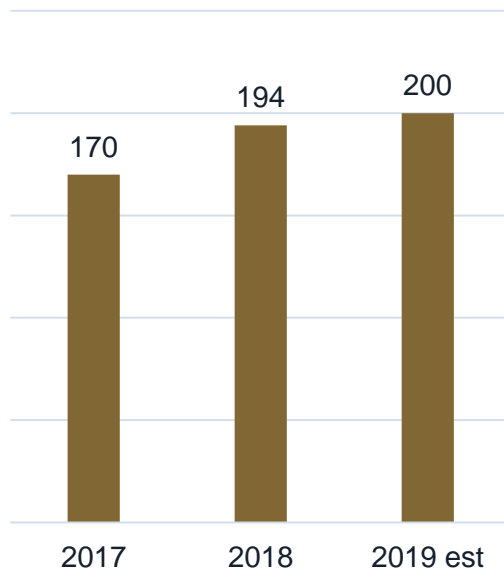


- **Net interest expense**
 - IFRS 16 Leases - 2019 impact adds c.£4m
- **Underlying effective tax rate (excluding one-offs):**
 - 2018: 21.9%;**
 - expect ~22% for 2019 (assuming same mix of profits)

Investment

Investment expense 2019: c.£230m of which Capex c.£200m

Capex £m



Investment expense 2019



Investment for growth and efficiency

- Lower cost service centres
- Restructuring, further integration
- LCH - ForexClear
- Index – data, analytics, multi-asset
- New technology – Cloud
- NY and Tokyo property consolidation

Operational

- Platform maintenance and upgrades
- Regulatory, including Brexit
- Corporate functions
- Hardware upgrades, data centres
- LCH Collateral management upgrade

Progress on 2019 financial targets

Target

FTSE Russell

Double-digit growth to continue 2017-2019

LCH

OTC revenue growth to continue at double-digit 2017-2019

LCH

Adjusted EBITDA margin growth - approaching 50% by 2019
(2016: 35.6%, 2017: 43.6%)

Progress

2018: up 15%, up 8% on organic and constant currency basis

2018: up 16%, up 17% on organic and constant currency basis

2018: 45.9%

Progress on 2019 financial targets

Target

Operating expenses at 4% p.a.

LSEG

Adjusted EBITDA margin of c.55% by 2019 (2016: 46.5%, 2017: 46.8%)

Update

2018: +6%

- Prioritising continued investment in growth opportunities
- 4% target includes depreciation which is expected to grow further, so not achievable in 2019 if continue to invest
- Excluding depreciation, will achieve target in 2019

2018: 49.9%

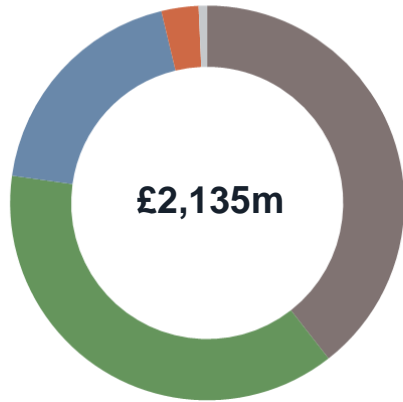
- Margin improvement remains a focus; prioritisation of investment means target unlikely to be met in 2019



Opportunities and development

Information Services

LSEG Total Income by Segment - 2018



39%

Information services

30%

FTSE Russell

9%

Real time data and Other

Intellectual Property

Benchmarks, Analytics and Data Solutions

We provide customers with an extensive range of valuable and reliable information and data products that inform their investment and trading decisions.



Real Time Data

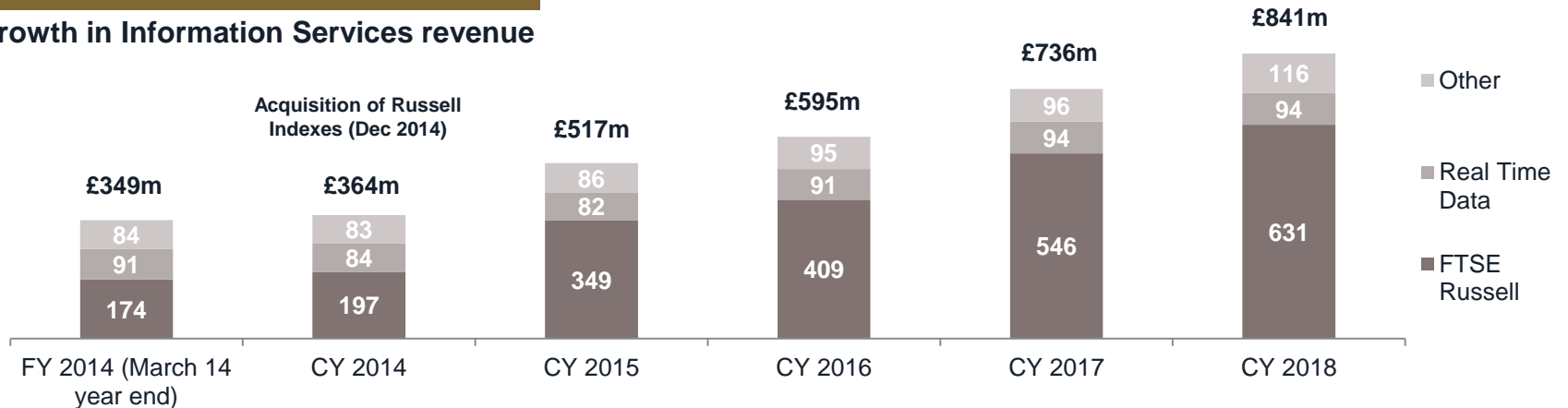
CAGR of 29%

FTSE Russell revenue CAGR of 29% from FY2014-CY2018

Double-digit revenue growth

2017-2019 at FTSE Russell

Growth in Information Services revenue



Information Services



- Leading global multi-asset provider with **~\$16tn** assets benchmarked
- ETF AuM benchmarked **\$606bn**, including smart beta ETF **\$184bn**
- Authorised as EU-based Administrator under new European Benchmark Regulation

Continued expansion of offering by product and location

Global expansion

- China A shares to be included in FTSE's global equity benchmarks from June 2019
- Saudi Arabia promoted to Emerging Market status from March 2019

ETFs

- \$606bn ETF AuM benchmarked by over 70 issuers to FTSE Russell Indexes
- Positive global secular trends, active to passive

ESG

- FTSE Russell 1st Green Revenues report highlights opportunity represents \$4tn in market capitalisation
- Developing ESG benchmarks and data solutions responding to client demand in multiple regions

Smart beta / Factor

- Smart beta ETF AuM of \$184bn
- Factor, multi factor, ESG & risk based indexes across multiple asset classes

Fixed income

- Yield Book performing well
- Acquired 100% ownership of FTSE TMX Global Debt Capital Markets Ltd
- China likely to be added to Watch List for possible inclusion in FTSE's global bond indexes including WGBI

Unique content & IP

- Data, Analytics and IP that supports the investment process
- Extend data coverage and developing data and analytics solutions for the full spectrum of clients

~\$16tn

Leading global multi-asset provider with ~\$16tn assets benchmarked

\$606bn

ETF AuM benchmarked

\$184bn

Smart beta ETF AuM



Leading multi-asset class provider

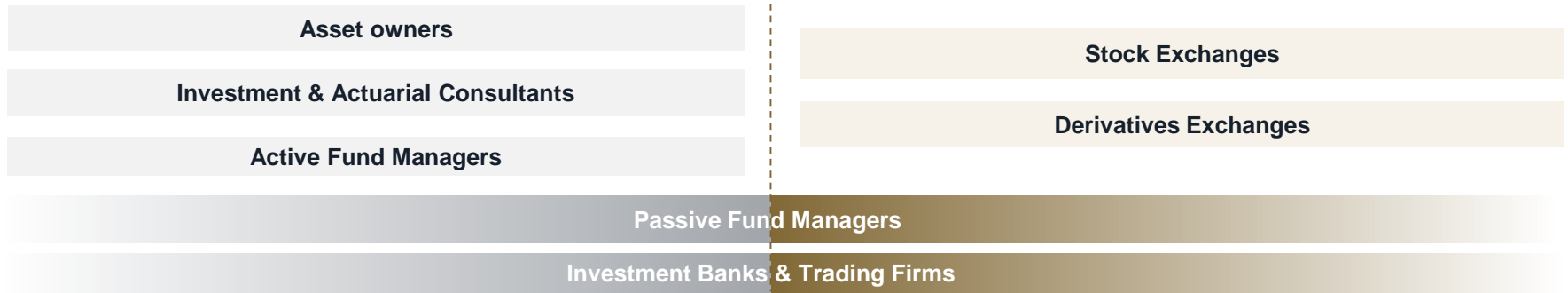
Driving further growth and opportunities:

- **Multi-asset class capabilities** - development of fixed income analytics and indices
- **Increased data and analytics** opportunities
- **Deepen customer partnership** approach with asset owners/managers
- **Emerging Markets** - build on existing strengths in China, emerging markets
- **Passive investment strategies**, including **ETFs**
- **Smart beta** and factor-based analytics and indices

Build on competitive advantages to develop multi-asset and data and analytics opportunities

High quality recurring revenue

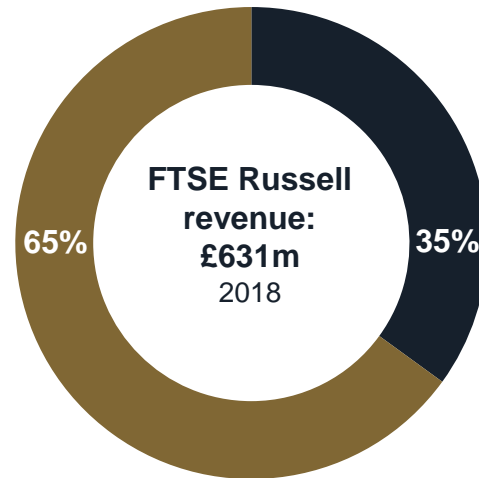
Clients



2018 Revenue Split¹

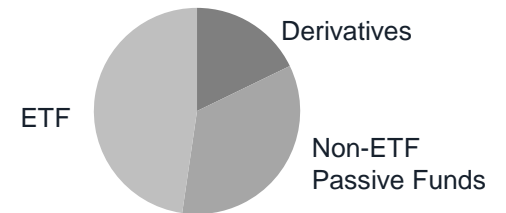
Subscription revenues

- Index data subscriptions, including licences, data services and analytics



Asset linked

FTSE Russell asset linked revenues



¹ Rounded %

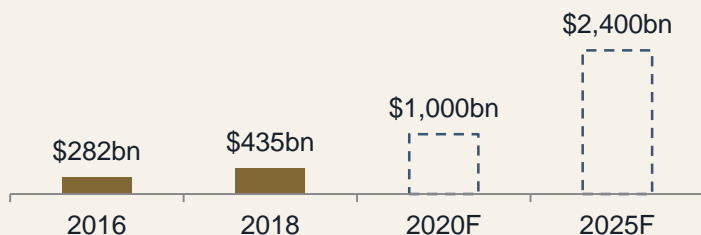
Ability to commercialise trends

Index growth through deep client relationships

Smart Beta

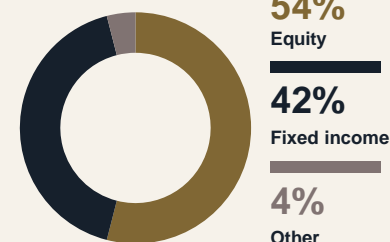
\$2tr+ AUM increase

Smart Beta ETF AUM growth to 2025F¹

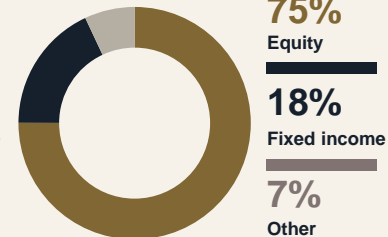


Fixed Income and multi-asset

Global institutional AUM by asset class²

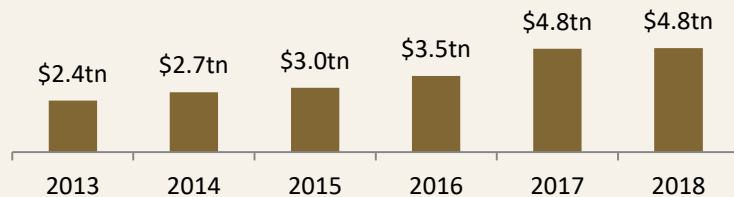


Global ETP AUM by asset class³



Passive and ETF

ETF AUM 2013-2018 (December 2018)¹



4.5x⁴

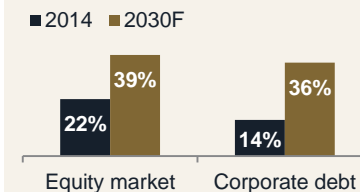
Passive mutual fund AUM grew 18% in 2016, 4.5x faster than actively managed funds

42%⁵

Passive forecasted to comprise 42% of cumulative net flows to 2020

Emerging Markets including China

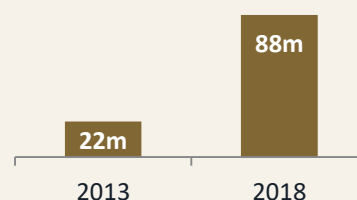
Emerging markets capitalisation⁶



39%

Emerging markets forecast to make up 39% of global equity market value by 2030

China A50 futures contracts traded⁷

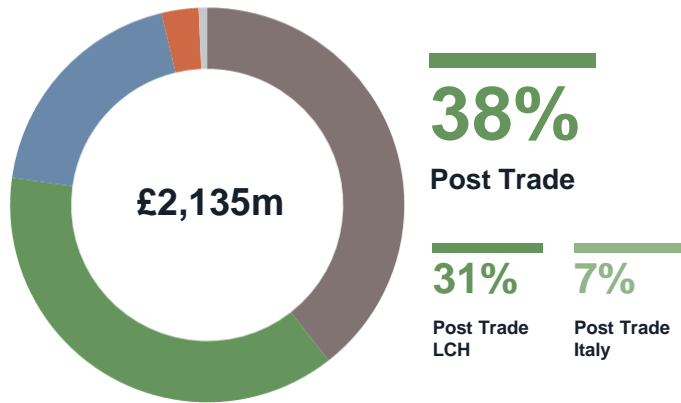


+32% CAGR

FTSE China A50 index futures volume +32% CAGR since 2013

Post Trade

LSEG Total Income by Segment - 2018



Risk & Balance Sheet Management

Clearing, Settlement and CSD services

The Group offers a full range of post trade services, providing risk and balance sheet management solutions to a range of customers.

LCH The Markets' Partner **CC&G**
Monte Titoli

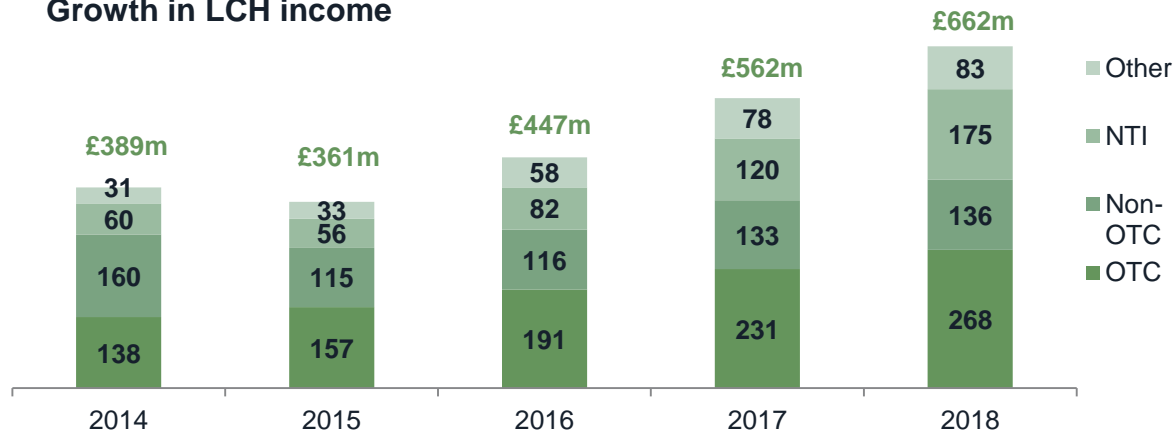
Double-digit revenue growth

2017-2019 at LCH OTC Clearing

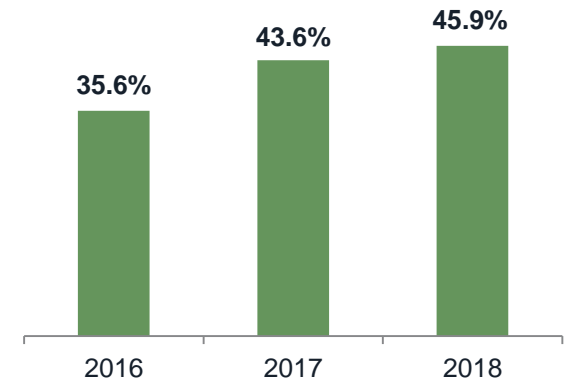
c.50% margin

Adjusted EBITDA margin growth by 2019 at LCH

Growth in LCH income



LCH adjusted EBITDA margin



Expanded Post Trade Opportunities

Customer partnership to drive innovation and further service development

Strong growth in OTC clearing and other post trade services, focused on:

- **SwapClear** – leading global clearing service providing critical margin and capital efficiencies to member and clients
- **ForexClear** – strong early stage growth, further build on established lead in NDFs and new options clearing, with additional product clearing
- **RepoClear** – enhanced choice and efficiency with clearing offered through LCH SA
- **Uncleared market** – develop services, including compression and efficiency tools, **SwapAgent** and benefits of **AcadiaSoft** investment

Euroclear - opportunities for stronger commercial collaboration and product development – based on common open access customer partnership approach

SwapClear

Continued global leadership in OTC rates clearing

SwapClear 2018:

- **\$1,077tn record** notional cleared (2017: \$874tn) **up 23%**
- **1.5m record** number Client trades cleared (2017: 1.2m) **up 21%**
- **\$773tn record** total notional compressed (2017: \$609tn) **up 27%**
 - **Saving customers c.\$39.5bn in capital**
- **\$309tn** notional outstanding
- LCH SwapClear **26 currencies** cleared; launched April 2018 first **non-deliverable interest rate swaps** denominated in Chinese Yuan, Korean Won and Indian Rupee, over **\$5tn** cleared
- **Alternative reference rates clearing launched;**
 - **SOFR** Secured Overnight Financing Rate for USD swaps
 - **SONIA** Sterling Overnight Index Average
 - **SARON** Swiss Average Rate Overnight

90%+

Share of clearing notional value (member and client)

+23%

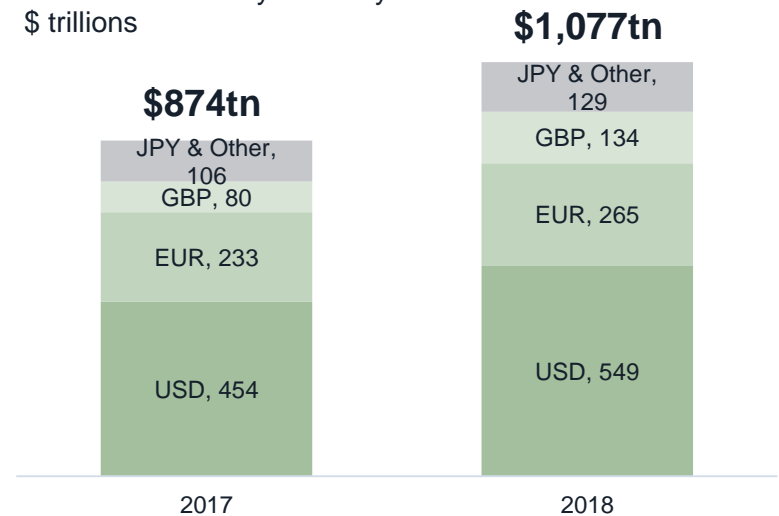
Growth in notional cleared in 2018 to over \$1 quadrillion

+21%

Growth in number of client trades cleared in 2018 to 1.5m

SwapClear

Notional cleared by currency
\$ trillions



Regulatory tailwinds supporting growth in core business and new product areas

SwapAgent

Driving efficiencies for non-cleared derivatives



London
Stock Exchange Group

SwapAgent simplifies the processing, margining, and settlement of non-cleared OTC rates and FX derivatives

- Extends SwapClear infrastructure to the bilateral market without novation to a central counterparty and default fund contributions, while following a similar operational process to cleared trades.

€4.5bn

Compressed in first run facilitated with TriOptima

15

Dealers have signed up to SwapAgent

Products coverage (first trades)

- Interest rate swaps (Sep 2017)
- Inflation swaps
- Cross-currency basis swaps (Nov 2017)
- Swaptions (Nov 2018)
- FX derivatives

Uncleared Service Comparison: LCH SwapAgent vs. Bilateral

Category	Bilateral	LCH SwapAgent
Standardised collateral documentation	X	✓
Standardised trade processing	X	✓
Independent valuation agent	X	✓
Dispute elimination	X	✓
VM / coupon / interest netting	X	✓
Standardised risk factor calculation	X	✓
Standardised payment processing	X	✓
Cross-currency and swaptions	✓	✓

AcadiaSoft

- LSEG acquired c.16% minority stake in June 2018
- Combining LCH's global reach and track record in risk management with AcadiaSoft's expertise in non-cleared market infrastructure
- Improves operational efficiency for customers of both SwapAgent and AcadiaSoft

ForexClear – The FX Opportunity

Economic incentives increasingly driving FX products into scope for central clearing

LCH well positioned to address capital and margin challenges within the vast \$5.1tr daily FX market

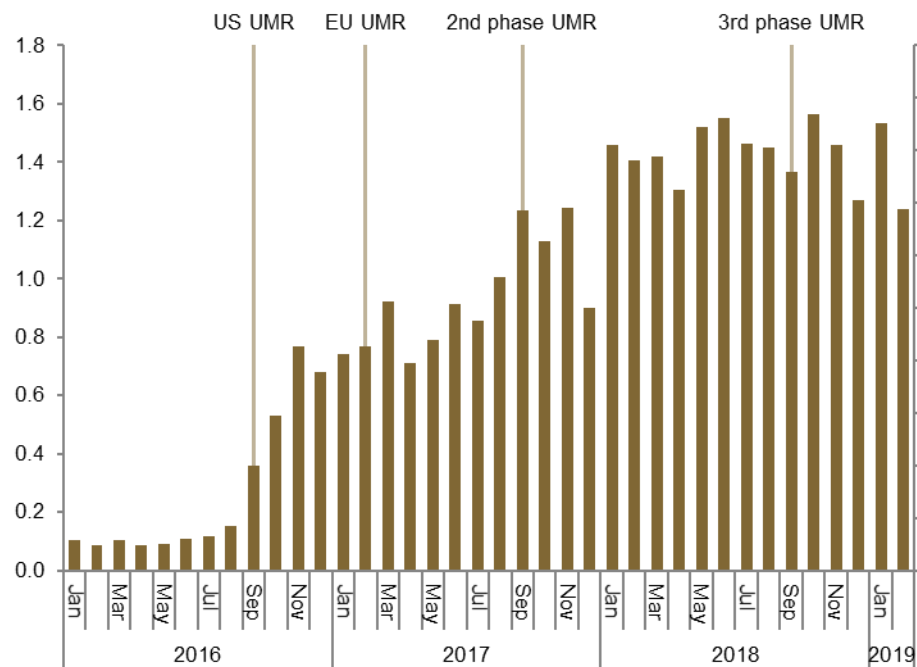
Instrument Category	Average Daily Turnover ⁽¹⁾	LCH offering	
NDFs	\$134bn	Live today	Current ForexClear focus
Vanilla Options	\$151bn	Launched Q3 2018	
NDOs	\$22bn	Likely to follow vanilla options	2019/2020 ForexClear focus
FX Swaps & Deliverable Forwards	\$2,944bn	Some will clear alongside vanilla options	
Spot	\$1,652bn	Some will clear as NDFs as a product substitute	
Currency Swaps	\$82bn	Less obvious to clear as most risk excluded from bilateral margin requirements	Not a ForexClear focus
Exotics	\$81bn	Challenging to clear due to limited liquidity under stress	

(1) Source: BIS Triennial Central Bank Survey Global foreign exchange market turnover in 2016 (Dec 2016)

ForexClear

Compelling platform for growth

ForexClear: Cleared Notional - \$tn



+54%

In cleared notional
2018 \$17.2tn
(2017 \$11.2tn)

+74%

In trade count 2018
2.6m trades
(2017 1.5m trades)

97%

Of NDF clearing
notional is at
ForexClear ²

Developments

- G10 FX NDFs launched
- Deliverable products including FX Options launched
- Membership increased to 32
- Compression services began Q4 2018
- Client clearing to expand

Uncleared Margin Rules phase-in began in the US, September 2016 and Europe, February 2016, further phases have been introduced each September since and will continue until 2020

² Source: ClarusFT January 2019

CDSClear

LCH continues to offer the broadest range of CDS products of any clearing house

Highlights

- A record of **€612 billion in notional cleared** across its CDS index, single names and options offering
- **100 index series and 500 single name** CDS contracts are eligible for clearing
- CDSClear introduced an electronic exercise platform for Credit Index Options in November 2018. 5 members have onboarded to the CIOs clearing service

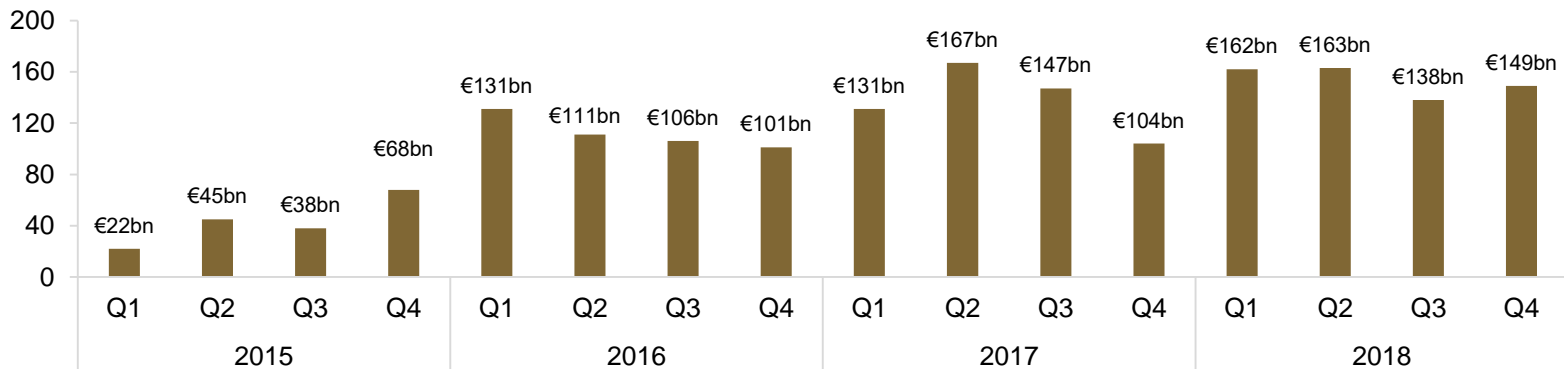
+11%

In cleared notional
2018 \$612bn
(2017 \$549bn)

16

Members at the end
of 2018

CDSClear: Cleared Notional - \$bn



Note: Notional cleared is single counted

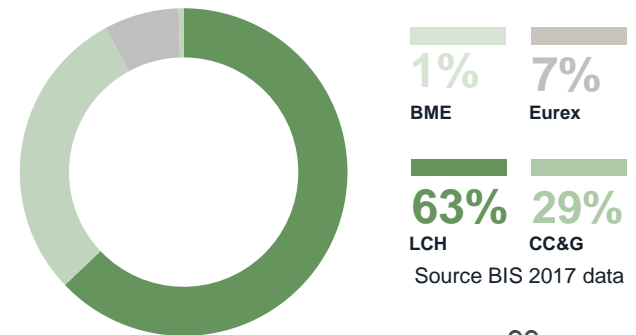


RepoClear

Continued European leadership in Repo clearing

- LCH SA offers clearing of all Euro-denominated debt repo products, with full benefits of T2S settlement
- European government bond repo clearing – the majority has now consolidated in LCH SA
- RepoClear's Sponsored Clearing extends benefits of CCP membership to the buy-side

Repo clearing - Europe



20yrs

of clearing liquidity, delivering capital and operational efficiencies through netting

€99tn

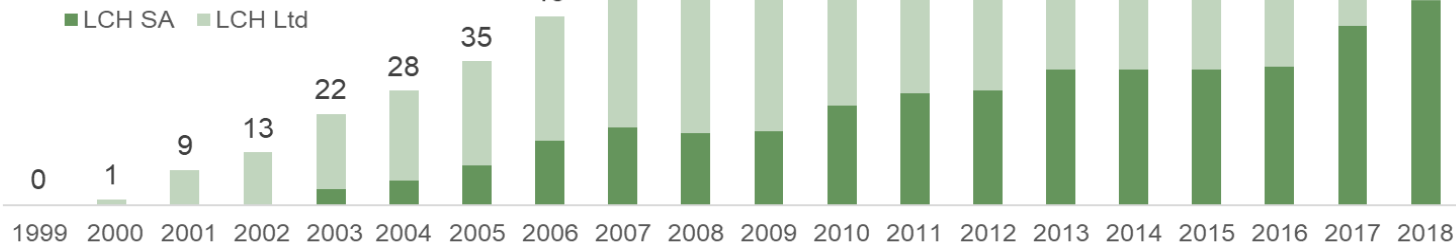
record notional cleared (2017: €87tn) up 13%

96

Members

RepoClear

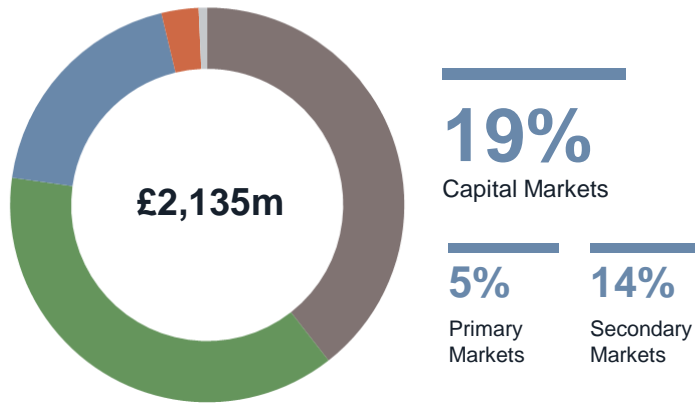
nominal cleared - € trillions



Note: Notional cleared is single counted

Capital Markets

LSEG Total Income by Segment - 2018



Capital Formation

Primary Markets (Capital Raising)

Our central function is to bring together companies seeking capital with investors from around the world.

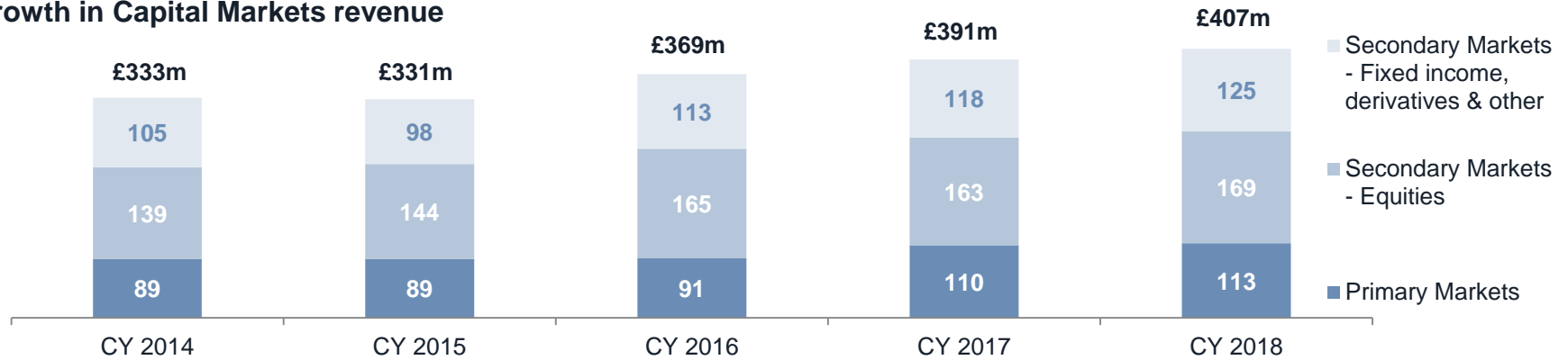


Secondary Markets (Trading)

Our markets and systems provide all market participants with efficient, liquid and deep access to financial securities for the purpose of capital allocation and risk transfer.



Growth in Capital Markets revenue



Capital Markets Highlights

Leading UK & Italy listing and trading businesses, LSE plc and Borsa Italiana

Fixed income markets

- **MTS Repo €87.4tn** traded up 13%
- **MTS selected by Johannesburg Stock Exchange** to power South Africa's first electronic government bond market
- **Over 2,000 bonds listed in 2018** - more than 50% were international issues, including green financing, Chinese RMB, Indian Rupee and Sukuk bonds

Turquoise Plato dark book - largest European dark pool in 2018

- Turquoise Plato Block Discovery Large in Scale value traded **€93bn**

Shanghai-London Stock Connect – ongoing preparations for launch

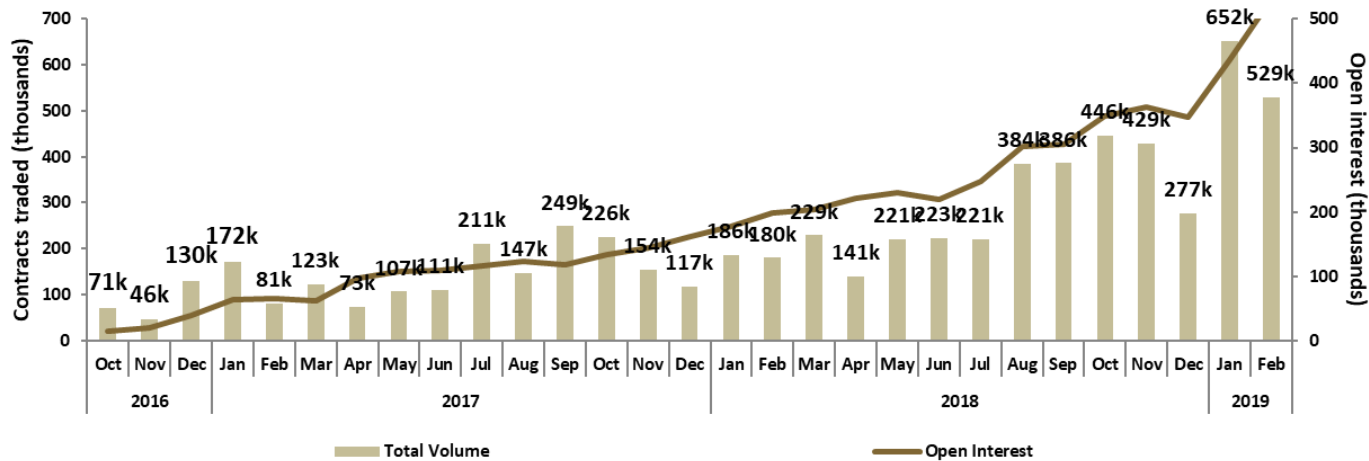
Capital formation core to Group business model delivering partnership and innovation across capital markets lifecycle

Partnership approach with customers drives product innovation e.g. Turquoise Plato, CurveGlobal

International growth opportunities continue to offset market headwinds



CurveGlobal



167%
Rise in open interest
on platform in last 12
months

- **3.3m** lots traded in 2018, **up 88%** (2017: 1.8m)
- **167% rise** in open interest on platform in last 12 months to February 2019, to 531k lots (February 2018: 199k)
- SONIA® three month futures contract launched April 2018, over 600k lots traded to end January 2019
- LCH Spider II launched long term interest rate clearing 2018 Q4
- MiFID II Best execution – Banks smart order routers being deployed across futures

Customer partnership model delivering choice, innovation and low cost service

Brexit - LSEG well positioned

LSEG committed to orderly function of markets, continuity of service to customers and supporting financial stability.

Global business, balanced portfolio	Global business, balanced portfolio of assets across listing, trading, index and clearing services in the UK, EU, United States and Asia
Global clearing operations	Clearing houses operate globally across 59 jurisdictions with equivalence and enhanced cooperative regulation arrangements
Diversified mix of revenues	Revenues earned in a variety of currencies – over 50% income non-GBP
No discernible change in customer behaviour	Committed to supporting customers as they prepare contingency plans, but no discernible change in customers' current behaviour across listing, trading, index and clearing businesses
Additional licence and regulatory preparations in hand	<p>LCH Ltd recognised as a third country (TC) EMIR CCP to provide EU customers with continued access</p> <p>LCH SA and CC&G allowed under the Bank of England Temporary Recognition Regime (TRR), to continue to offer clearing services and activities in the UK for up to 3 years under a Hard Brexit scenario,</p> <p>UnaVista and TRADEcho received regulatory authorisation in The Netherlands; Turquoise application in advanced stages; Businesses prepared should a EU27 location be needed to serve EU customers in Hard Brexit scenario.</p> <p>MTS has established two MTF markets in Italy to replace markets operated by EuroMTS from the UK</p>



Appendices

Notes

Adjusted operating profit, Adjusted EBITDA and Adjusted basic earnings per share - excludes amortisation of purchased intangible assets and non-underlying items, to enable comparison of the underlying earnings of the business with prior periods.

Adjusted earnings per share

Based on number of shares 347.0m (2017 : 345.0m), excludes ESOP

Exchange rates

	Average rate		Average rate	
	12 months ended 31 December 2018	Closing rate at 31 December 2018	12 months ended 31 December 2017	Closing rate at 31 December 2017
GBP : EUR	1.13	1.11	1.14	1.12
GBP : USD	1.34	1.27	1.29	1.35

A €10c movement in the average £/€ rate for the twelve months would have changed the Group's continuing operating profit for the period before amortisation of purchased intangibles and non-underlying items by approximately £25 million.

A \$10c movement in the average £/\$ rate for the twelve months would have changed the Group's continuing operating profit for the period before amortisation of purchased intangibles and non-underlying items by approximately £29 million.

Full year dividend 60.4p per share, final dividend 43.2p ex-dividend date 2 May 2019, record date 3 May 2019 and payment date 29 May 2019

2018 versus 2017 Income and Cost of sales changes

- Capital Markets £13m reduction in revenues due to adoption of accounting standard IFRS 15 (see 2018 Notes To The Financial Statements)
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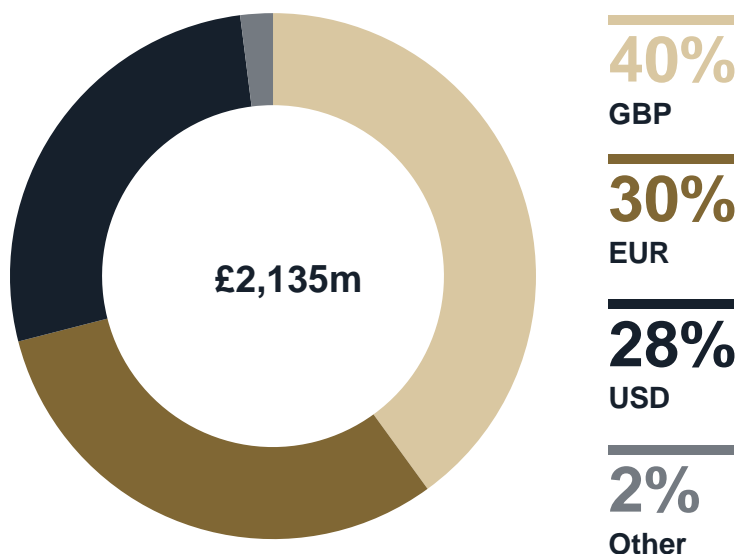
Overview of results

	Twelve months ended 31 December			Organic and constant currency
	2018 £m	2017 £m	Variance %	variance %
Total income	2,135	1,955	9%	9%
Cost of sales	(227)	(215)	6%	16%
Gross profit	1,908	1,740	10%	8%
Operating expenses before depreciation, amortisation and impairment ¹	(834)	(816)	2%	2%
Underlying depreciation, amortisation and impairment ¹	(135)	(103)	31%	30%
Total operating expenses	(969)	(919)	5%	6%
Share of profit / (loss) after tax of associates	(8)	(9)	(14%)	(14%)
Adjusted operating profit¹	931	812	15%	11%
Add back underlying depreciation, amortisation and impairment ¹	135	103	31%	30%
Adjusted earnings before interest, tax, depreciation, amortisation and impairment¹	1,066	915	17%	13%
Amortisation of purchased intangibles and non-underlying items and profit on disposal	(180)	(186)	(3%)	(2%)
Operating profit	751	626	20%	14%
Net finance expense	(66)	(62)	6%	
Adjusted profit before tax¹	865	750	15%	
Effective tax rate	21.6%	22.4%		
Basic earnings per share (p)	138.3	153.6	(10%)	
Adjusted earnings per share (p)¹	173.8	148.7	17%	
Dividend per share (p)	60.4	51.6	17%	

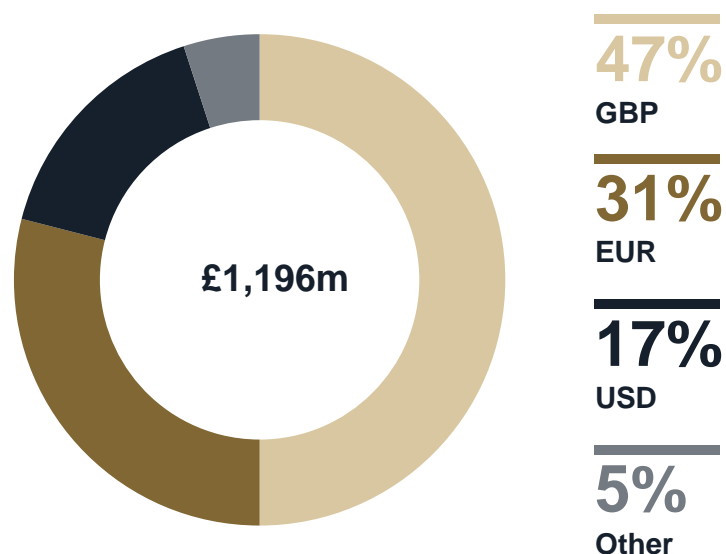
Diversified by currency

Diversification by both income and expenses across GBP, EUR and USD

2018 Income

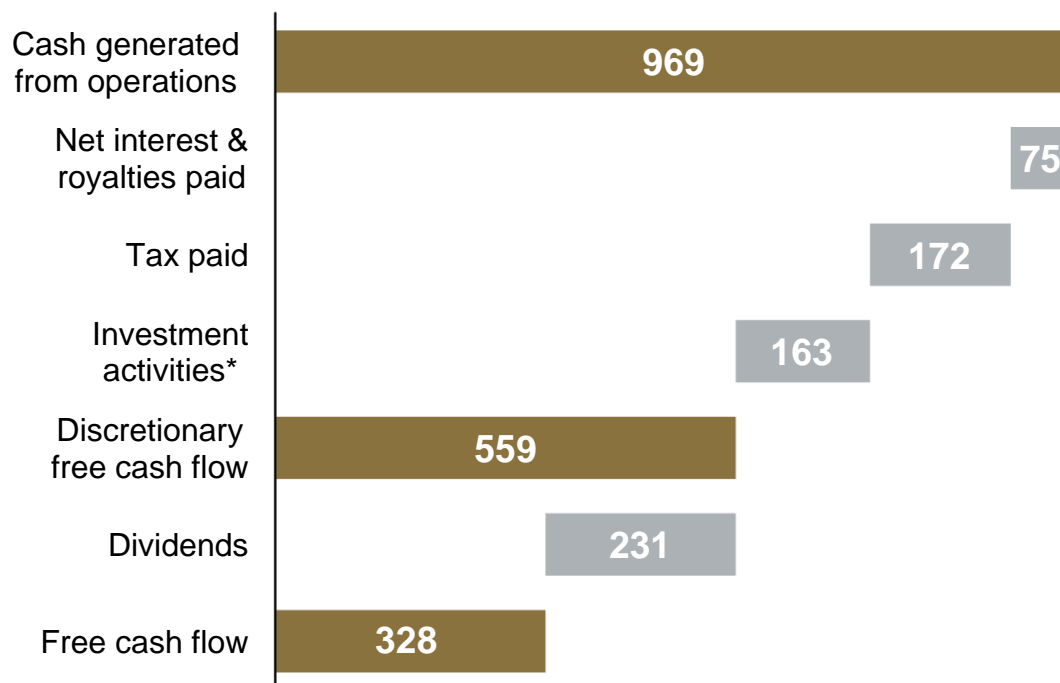


2018 Underlying Expenses



Note: figures include continuing operations only, expenses include depreciation and cost of sales, but exclude non-underlying expenses

Summarised cash flow



£194m capex – mainly business and corporate technology upgrades, acquisition integration, regulatory changes and new projects

Discretionary free cash flow remains strong at **161.1p** per share¹ (2017: 139.7p)

Investment activities excludes 2018 acquisitions:

- LCH stake increased from 66% to 82.6%
- FTSE TMX Global Debt Capital Markets stake increased to 100%

January 2019

- Euroclear 4.92% minority stake

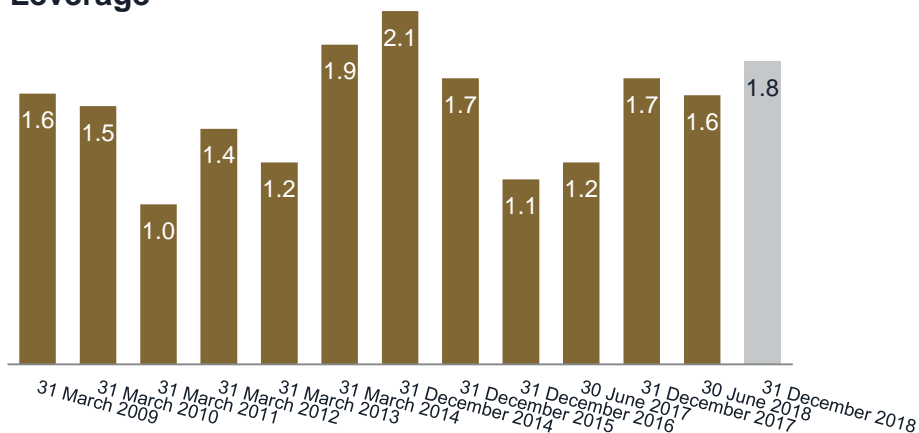
Note

¹ Based on weighted average shares in issue for the period of 2018: 347m, 2017 345m

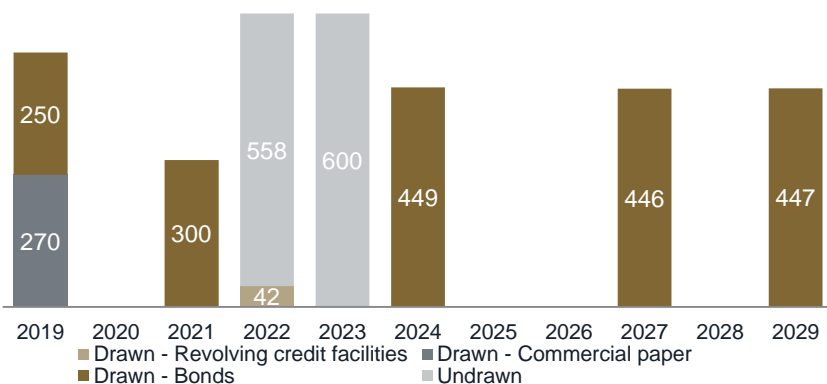
* Investment activities includes capital expenditure, investment in associates and proceeds from disposal of assets

Financial position

Leverage¹



Debt maturity profile



31 December 2018

Operating net debt **£1.9bn**
(30 June 2018: £1.6bn)

Net debt: adjusted EBITDA 1.8x (excluding £1.1bn restricted cash)

€500m 1.75% 2027 Bond issued December 2018

Committed undrawn credit lines out to 2023 of over £1,100m (including backstop to commercial paper issuance)

£250m 9.125% 2019 Bond due for repayment in October 2019

Ratings

LSEG: S&P long term **A-** with **positive** outlook and Moody's **A3** with **stable** outlook

LCH LTD & SA: S&P long term **A+** with **positive** outlook

¹ Pro forma as if acquisitions held for the complete year



Capital management framework

Focus on enhancing shareholder returns

Prudent Balance Sheet management

Maintain existing leverage target of 1.0-2.0x Net Debt / EBITDA

Flexibility to operate within this range for normal investment / development and to go above this range in the short term for compelling strategic opportunities

Manage credit rating, debt profile, and regulatory requirements

Investment for growth

Preserve flexibility to pursue growth both organically and through 'bolt-on'/strategic M&A

Selective inorganic investment opportunities - meeting high internal hurdles

Continued organic investments

Ordinary dividend policy

Progressive ordinary dividend policy

Progressive dividend - reflects confidence in strong future financial position

Operating in target 2.5-3.0x dividend cover range

Interim dividend payment of 1/3 of prior full year dividend results

Other capital returns

Continue to keep other returns under review

Key performance indicators

Information Services

	As at		Variance %
	31 December 2018	2017	
ETF assets under management benchmarked (\$bn)			
FTSE	374	378	(1%)
Russell Indexes	232	246	(6%)
Total	606	624	(3%)

Terminals

UK	69,000	69,000	0%
Borsa Italiana Professional Terminals	105,000	111,000	(5%)

Post Trade Services - CC&G and Monte Titoli

	Twelve months ended		Variance %
	31 December 2018	2017	
CC&G Clearing			
Contracts (m)	111.9	108.3	3%
Initial margin held (average €bn)	11.0	11.1	(1%)
Monte Titoli			
Settlement instructions (trades m)	45.4	44.6	2%
Custody assets under management (average €tn)	3.29	3.27	1%

Post Trade Services - LCH

	Twelve months ended		Variance %
	31 December 2018	2017	
OTC derivatives			
SwapClear			
IRS notional cleared (\$tn)	1,077	874	23%
SwapClear members	110	105	5%
Client trades ('000)	1,487	1,227	21%
CDSClear			
Notional cleared (€bn)	612	549	11%
CDSClear members	16	13	23%
ForexClear			
Notional value cleared (\$bn)	17,239	11,218	54%
ForexClear members	32	30	7%
Non-OTC			
Fixed income - Nominal value (€tn)	98.7	87.5	13%
Listed derivatives (contracts m)	152.9	146.9	4%
Cash equities trades (m)	810	805	1%
Average cash collateral (€bn)	86.7	84.5	3%

Note: Minor rounding differences may mean quarterly and other segmental figures may differ slightly.

Key performance indicators

Capital Markets - Primary Markets

	Twelve months ended		Variance %
	31 December 2018	2017	
New Issues			
UK Main Market, PSM & SFM	79	83	(5%)
UK AIM	65	80	(19%)
Borsa Italiana	33	33	0%
Total	177	196	(10%)
Money Raised (£bn)			
UK New	6.6	9.7	(32%)
UK Further	18.3	17.5	5%
Borsa Italiana new and further	3.8	17.0	(78%)
Total (£bn)	28.7	44.2	(35%)

Capital Markets - Secondary Markets

	Twelve months ended		Variance %
	31 December 2018	2017	
Equity			
Totals for period			
UK value traded (£bn)	1,456	1,339	9%
Borsa Italiana (no of trades m)	71.2	70.2	1%
Turquoise value traded (€bn)	828	993	(17%)
SETS Yield (basis points)	0.64	0.62	3%
Average daily			
UK value traded (£bn)	5.8	5.3	9%
Borsa Italiana (no of trades '000)	282	276	2%
Turquoise value traded (€bn)	3.2	3.9	(18%)
Derivatives (contracts m)			
LSE Derivatives	6.6	6.6	0%
IDEM	36.2	34.1	6%
Total	42.8	40.7	5%
Fixed Income			
MTS cash and BondVision (€bn)	3,310	3,702	(11%)
MTS money markets (€bn term adjusted)	87,399	77,677	13%

Note: Minor rounding differences may mean quarterly and other segmental figures may differ slightly.



Income & gross profit

£ millions	2017				2017	2018				2018
	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
Primary Markets	21	26	30	33	110	29	33	20	31	113
Secondary Markets - Equities	42	42	39	40	163	45	44	39	41	169
Secondary Markets - Fixed income, derivatives & other	31	28	28	31	118	33	31	30	31	125
Capital Markets	94	96	97	104	391	107	108	89	103	407
Clearing	11	9	9	10	39	10	12	10	9	41
Settlement, Custody & other	17	18	17	18	70	18	12	15	16	61
Post Trade Services - CC&G and Monte Titoli	28	27	26	28	109	28	24	25	25	102
OTC - SwapClear, ForexClear & CDSClear	57	55	59	60	231	66	64	65	73	268
Non OTC - Fixed income, Cash equities & Listed derivatives	33	33	33	34	133	33	34	34	35	136
Other	16	13	22	17	68	19	21	21	22	83
Post Trade Services - LCH	106	101	114	111	432	118	119	120	130	487
FTSE Russell	127	134	135	150	546	150	159	162	160	631
Real time data	23	24	23	24	94	24	23	23	24	94
Other information	24	23	24	25	96	27	29	27	33	116
Information Services	174	181	182	199	736	201	211	212	217	841
Technology	20	21	23	27	91	13	19	16	17	65
Other	1	4	1	3	9	3	2	2	2	9
Total Revenue	423	430	443	472	1,768	470	483	464	494	1,911
Net treasury income through CCP:										
CC&G	10	10	11	11	42	10	11	11	11	43
LCH	24	31	31	34	120	38	45	46	46	175
Other income	4	14	1	6	25	2	1	1	2	6
Total income	461	485	486	523	1,955	520	540	522	553	2,135
Cost of sales	(51)	(51)	(56)	(57)	(215)	(56)	(50)	(57)	(64)	(227)
Gross profit	410	434	430	466	1,740	464	490	465	489	1,908

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