

# An introduction to LSEG

June 2025

LSEG



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**Who we are**

**LSEG**

# Who we are

We are a **leading global financial markets infrastructure and data provider.**

We play a vital **social and economic role** in the world's financial system.

With our trusted expertise and global scale, we enable the **sustainable growth and stability of our customers** and their communities.



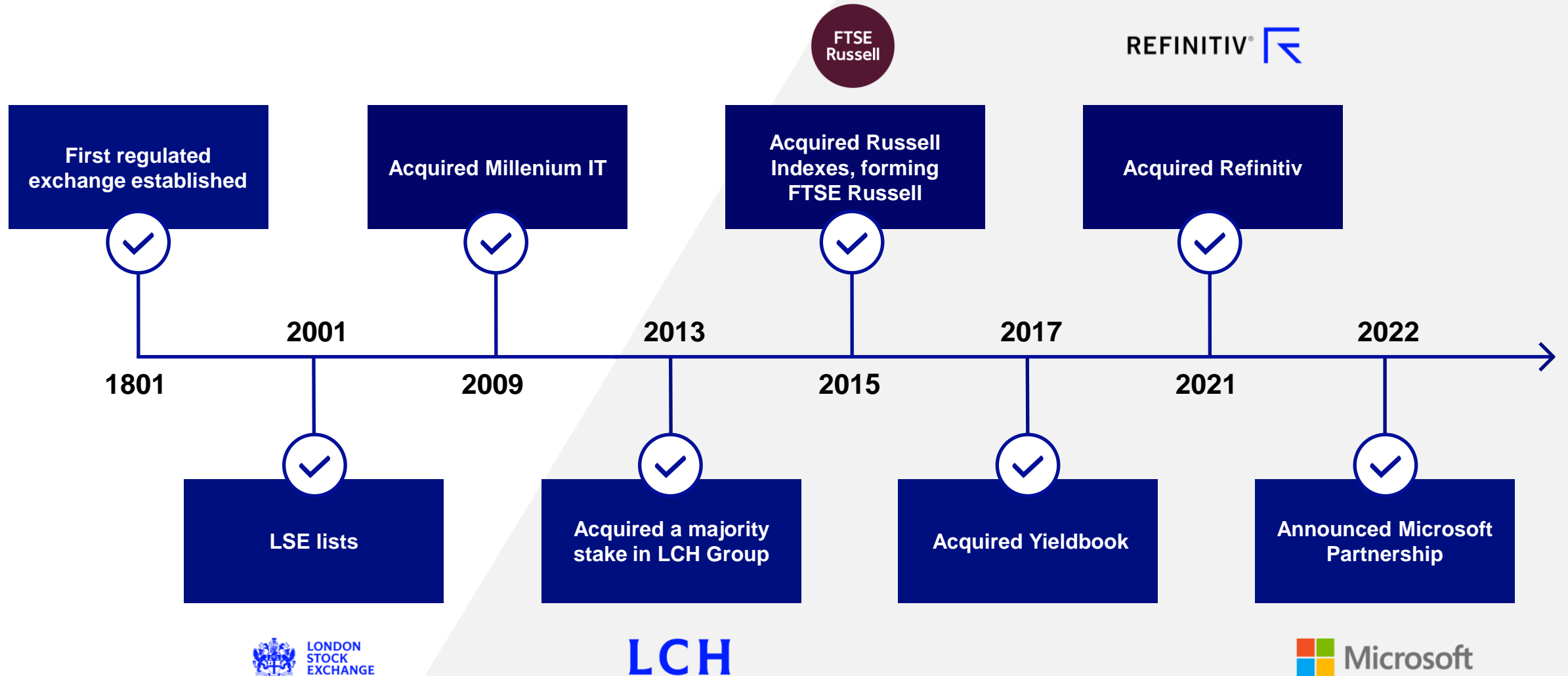
**300+**  
Years of  
experience

**170+**  
Countries  
served

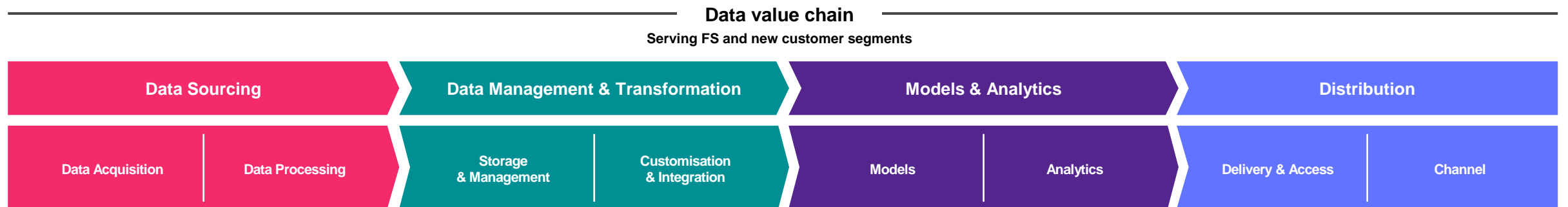
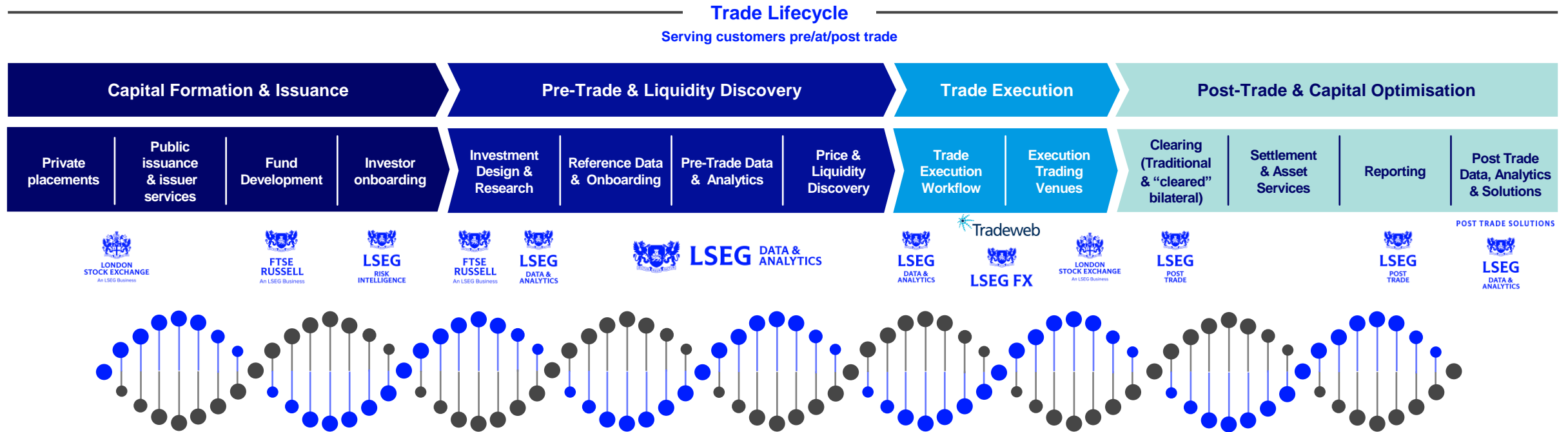
**26,000+**  
Employees

**44,000+**  
Customers

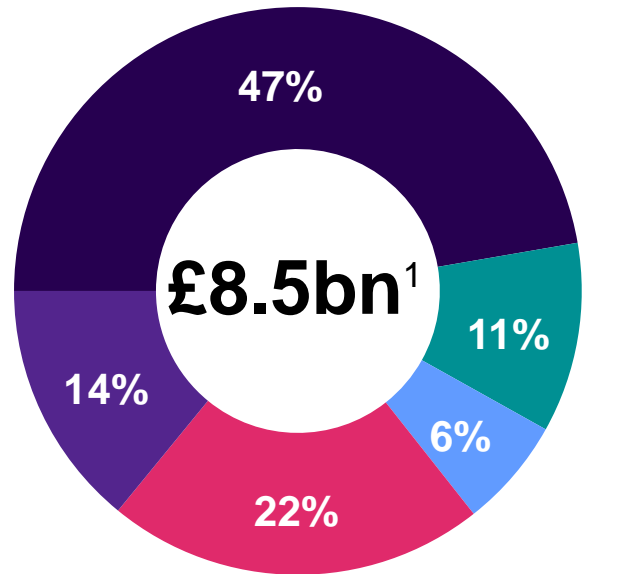
# Our history - a deeply trusted reputation, built on 200 years of heritage



# We deliver deep expertise globally, across multiple asset classes and across the full trade lifecycle

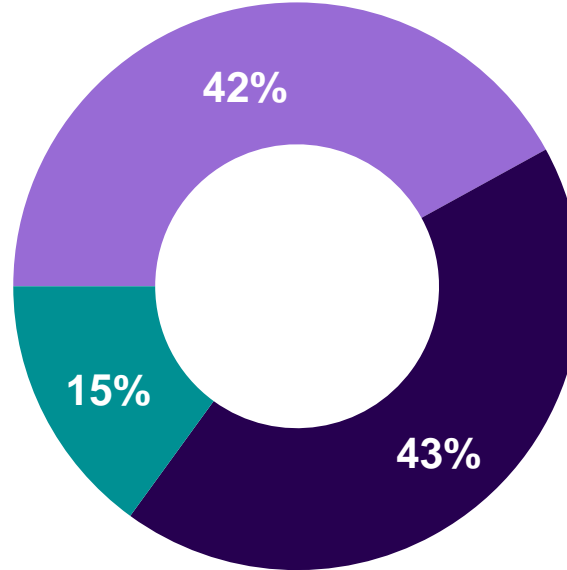


# Our business and revenue are diversified across products, geographies and customers



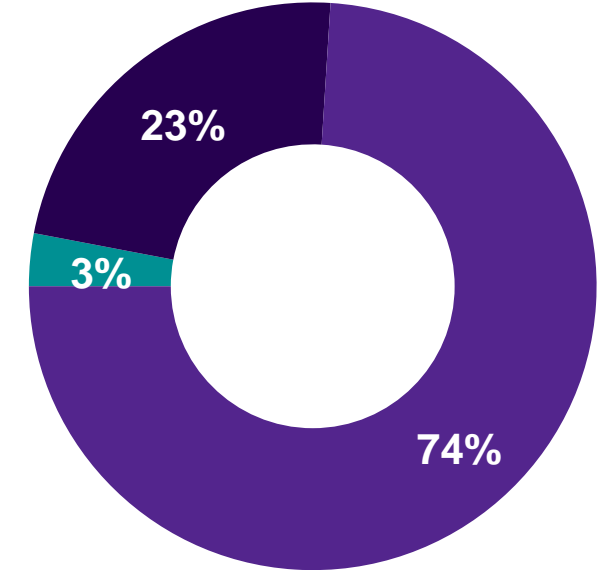
## Diversified offering

- Data & Analytics
- Capital Markets
- Post Trade
- FTSE Russell
- Risk Intelligence



## Geographically balanced presence

- EMEA
- Americas
- Asia

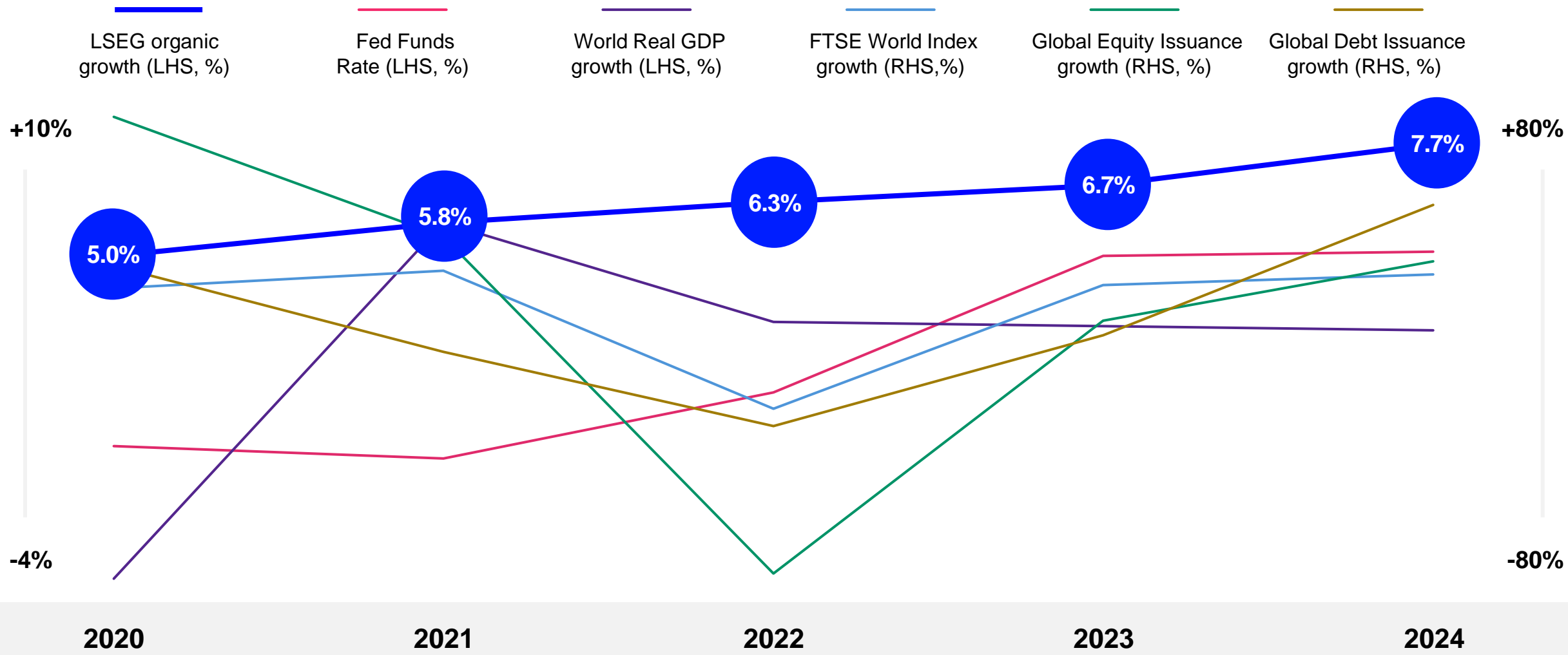


## High-quality revenues

- Recurring
- Transactional
- Net Treasury Income

1. FY24 total income excluding recoveries

# We have a track record of uncorrelated, all-weather growth

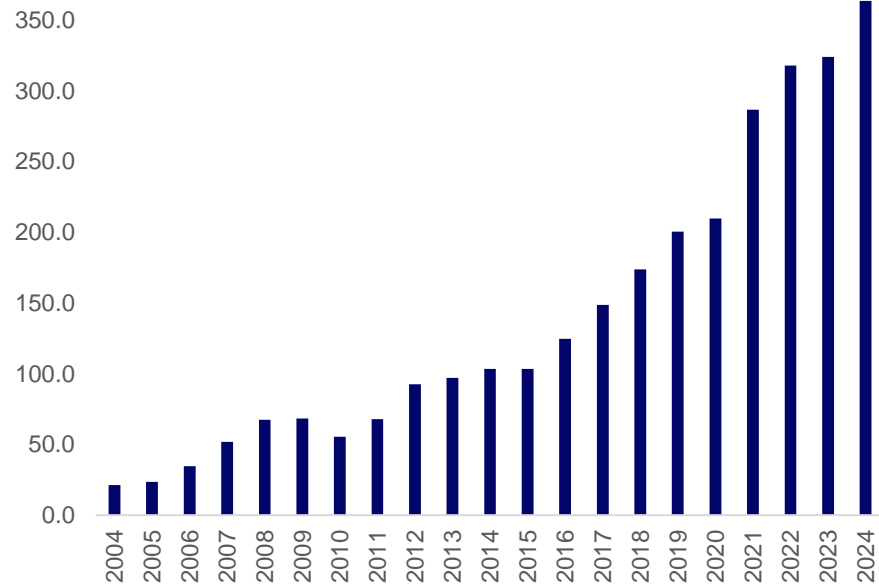




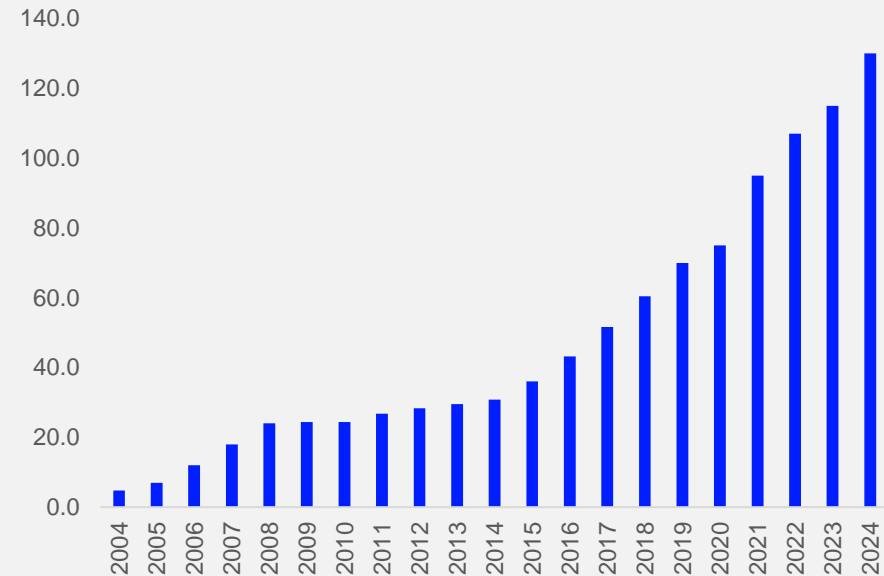
# We have delivered strong returns for shareholders

Over the last 20 years, our Earnings per Share (EPS) CAGR is 15% and Dividend per Share (DPS) CAGR is 18%

**EPS 15% CAGR**



**DPS 18% CAGR**



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# **Our business divisions**

**LSEG**

# Our business divisions

We have an attractive mix of recurring and high-quality transactional revenue

	Markets				
	Data & Analytics	FTSE Russell	Risk Intelligence	Capital Markets	Post Trade
Income	£4.0bn	£0.9bn	£0.5bn	£1.8bn	£1.2bn
Share of group income	47%	11%	6%	22%	14%
What we do	High-value financial markets data, workflows and analytics.	Benchmarks, indices, analytics and data solutions.	Solutions to protect against fraud and financial crime.	Capital raising and trading venues in multiple asset classes.	Clearing, risk management and capital optimisation solutions
Revenue model	98% recurring revenue	100% recurring revenue	77% recurring revenue	28% recurring revenue	36% recurring revenue
Other market participants include	<ul style="list-style-type: none"> <li>• Bloomberg</li> <li>• S&amp;P Global</li> <li>• FactSet</li> </ul>	<ul style="list-style-type: none"> <li>• S&amp;P Global</li> <li>• MSCI</li> </ul>	<ul style="list-style-type: none"> <li>• RELX</li> <li>• Dow Jones</li> <li>• Moody's</li> </ul>	<ul style="list-style-type: none"> <li>• MarketAxess</li> <li>• CBOE Global Markets</li> <li>• Euronext</li> </ul>	<ul style="list-style-type: none"> <li>• CME Clearing</li> <li>• Eurex Clearing</li> <li>• OSTTRA</li> </ul>

# We continue to operate in large and growing market segments

	2024 LSEG Income	2024 Segment Spend	2024 LSEG Segment-Share	Historical Segment Growth 2021-24 CAGR	Segment Growth Forecast 2024-27 CAGR
Data & Analytics	£4.0bn	£35 – 40bn <sup>1</sup>	10 - 12%	4 - 6%	5 - 7%
FTSE Russell	£0.9bn	£4 – 6bn	17 - 19%	8 - 10%	8 - 10%
Risk Intelligence	£0.5bn	£9 – 10bn	5 - 7%	10 - 14%	8 - 12%
Markets	£3.0bn	£12 – 17bn	19 - 21%	6 - 8%	5 - 7%

1. TAM refers to vended segment only, additional opportunities exist to displace in-house solutions  
Source: LSEG Competitive Intelligence

# Data & Analytics

We enable customers to draw crucial insights through data, feeds, analytics, AI and workflow solutions. The quality, depth and integrity of our data give our customers the confidence to make critical decisions, identify opportunities and drive automation and efficiencies across their operations.



## Workflows

User-facing end-to-end workflows across trading, banking, investment management and wealth communities, providing access to an open ecosystem of differentiated data, analytics and AI tools.



## Data & Feeds

Serving the entire spectrum of business-critical data needs across asset classes, latencies (the speed of data delivery) and delivery mechanisms, including real-time data and news, text, reference and legal entity data.



## Analytics

Cross-asset models and analytics solutions for a diverse set of customer needs, including risk, regulatory and historical analysis.

# Data & Analytics: Workflows

Workflows comprise our “user interface” businesses across all user groups, providing access to an open ecosystem of differentiated data, analytics and AI tools.



## Structural market trends driving growth:

- Electronification of workflows and demand for customised solutions
- Adoption of Gen AI and cloud technology
- Increasing demand for higher-quality insight from data



- In **2024**, over **500** enhancements were made to Workspace
- In **2025**, enhancements include next-gen AI Workspace experience, Teams integration, Open Directory and a deep Excel add-in
- Eikon to be sunset in **2025**

# Data & Analytics: Data & Feeds

Data & Feeds serves the entire spectrum of business-critical data needs across asset classes, latencies and delivery mechanisms including real-time data and news, text, reference and legal entity data.

#1 global  
real-time  
data provider

Top 3  
global provider  
of pricing and  
reference data

	Real-Time	Pricing and Reference Services (PRS)
What we do	We provide trusted, flexible data covering <b>over 90 million instruments</b> globally, with feed options <b>across the latency spectrum</b> – from low latency to consolidated historical market data.	Our Pricing and Reference Data is the <b>broadest and deepest data set in the industry.</b>
Key solutions	<p><b>Real-Time</b> Direct feeds are our fastest low-latency market data solution, with 99.99% of updates taking less than 20 microseconds.</p> <p><b>Tick History</b>, our cloud-based service of historical real-time pricing data, has over 87 trillion ticks, spanning over 100 million instruments across 500 global exchanges and dating back 25 years</p>	<p>Our global evaluated pricing source covers over <b>3 million</b> fixed income instruments, derivatives and bank loans, with coverage spanning all global major financial markets.</p> <p>Our reference data offers global coverage of <b>more than 80 million active and matured financial instruments</b> across asset classes, using industry-recognised and proprietary coding systems to identify instruments.</p> <p>We have data coverage of over <b>22 million</b> global private companies, partnering with Dun &amp; Bradstreet to broaden our access to private market information.</p>

## Structural market trends driving growth

Rising importance of data trust across front, middle and back-office applications and risk management use cases

Increasing demand for higher-quality data to meet regulatory requirements

Customers outsourcing data management due to cost and complexity

LSEG | 15

# Data & Analytics: Analytics

Cross-asset models and analytics solutions for a diverse set of customer needs, including risk, regulatory and historical analysis.

## Financial Analytics & Models

Scalable cross-asset models and analytics solutions (risk, regulatory, SRI, liquidity, historical analysis and structuring capabilities) for diverse customer needs.

## Scalable Infrastructure and Analytics Software

Robust financial oriented infrastructure to build, deploy and run analytics at scale and leverage LSEG's proprietary data and models.

## Generative AI Solutions

Next-gen AI-driven products, leveraging sophisticated orchestration of LLMs, that transforms vast amounts of live financial data into precise, actionable insights.

## Key products and services

- **Yield Book** fixed income analytics
- **StarMine** sentiment analysis
- **Lipper** fund performance data

### We launched our Analytics API in 2024 –

Moving 300+ models and analytics across a disparate estate to a single API for all LSEG analytics products

## Structural market trends driving growth

Adoption of Gen AI and cloud technology | Increasing demand for higher-quality insight from data



# FTSE Russell

Index and benchmark solutions that enable customers to accurately measure performance and ensure consistency in investment strategy and asset allocation decisions.

World class global index provider  
supporting over \$20T in global AUM

#2 player in US equities, and #3 globally

Leading FX benchmark and Russell US  
Indexes provider, benchmark index provider  
in UK equities

## Global index leader

A global provider of  
benchmark & index  
solutions serving customers  
throughout the investment  
ecosystem in over  
70 countries

## Across asset classes

Indices across asset classes  
to inform asset allocation,  
portfolio construction, risk  
management and  
performance analysis

## Across investment objectives

Indices across  
investment objectives  
including factor, multi-factor,  
alternatively weighted, and  
sustainable investment

## Integrated Solutions

Data, analytics, and tools to  
underpin our benchmarks.  
With the quality, coverage  
and granularity to support  
sophisticated strategies

## Key products and services

- **Thought leadership, index design, data and analytics** to help them achieve investment goals
- **Benchmark solutions, data and investment IP** to support creation and growth of investment products and evaluation of portfolio performance and risk
- **Data, benchmark rates and indices** to maintain consistency and drive market standards

## Structural market trends driving growth

Growth in passive investing | Growing sophistication in fixed income indexing | Multi-factor investing

# Risk Intelligence

Our Risk Intelligence offering comprise solutions that help regulated businesses and corporate organisations conduct due diligence, meet Know Your Customer (KYC) and Know Your Third Party (KY3P) commitments, and manage the risk of identity and payment fraud.

	Screening	Digital Identity & Fraud	Due Diligence
What we do	Financial risk data, leading-edge screening and monitoring technology and human expertise, to detect, assess and minimise potential customer risks.	Digital identity and bank account verification to manage the risk of identity theft and payment fraud	Deep research & diligence on people & entities to identify a broader range of risks, to comply with various regulatory and governance requirements
Key products and services	World-Check	LSEG Identity Verification LSEG Account Verification	Due Diligence
	Over 10,000 customers rely on World-Check's KYC database	Coverage of 95%+ of all consumer and business deposit bank account records	Over 500 researchers in 200+ jurisdictions

## Structural market trends driving growth

Rising focus on reputational risk | Digitalisation | Regulation and ESG | Digital currency growth

# Markets: Capital Markets

We offer our customers extensive access to capital markets and liquidity across multiple asset classes

## Equities

Trusted long term partner to markets;  
#1 exchange by capital raised in Europe

### Heritage & long-term partnerships:

Europe's most active equity market with 200+ years  
as a trusted venue for capital raising

### Geographical advantage:

Location and time-zone bridges Asia and the  
Americas, English language, respected legal system,  
attracting a deep pool of international capital and  
largest number of international issuers

### Innovation:

A global leader in product innovation e.g.  
sustainable finance

### Structural market trends driving growth:

Globalisation; Electronic trading; Pipeline of private  
equity-backed businesses seeking next stage  
of investment



**TURQUOISE**

## Foreign Exchange

Market leader in dealer-to-client and interbank  
FX trading, with an unrivalled global footprint

### Global scale:

Global FX trading venues with presence  
in 130+ countries with 500+ currency pairs

### Breadth of offering:

2,400 buy-side customers in FX all, with 4,100  
customers on Dealing

### Trusted globally:

Our Matching data is trusted globally to drive price  
discovery and set reference levels

### Structural market trends driving growth:

Access to liquidity; Cross-border trading  
and business globalisation



## Fixed Income

Leading global platform for trading interest  
rate and credit products providing a  
seamlessly connected and powerful network

### Client network:

2,500+ clients across 65+ countries globally,  
covering institutional, wholesale and retail clients

### Deep pools of liquidity:

40+ products traded and \$1.2+ trillion ADV,  
positioning us as an electronic market leader

### Technology:

Integrated into traders' workflows using Tradeweb's  
Automated Intelligent Execution tool

### Structural market trends driving growth:

Electronification of fixed income markets;  
Expanding global markets



# Markets: Post Trade

Post Trade is an operator of systemically important infrastructure, seen as the gold standard globally amongst competitors, regulators, partners and customers in terms of risk management, resiliency and collaboration.

## Systemically important

Leading global clearing house with >90% share of cleared interest rate swap notional outstanding

## Resilient and scalable technology

Enabling us to operate as a trusted custodian and authoritative source for trade and risk data

## Ensuring financial stability

Clearing, risk management, capital optimisation and regulatory reporting solutions

## Post Trade Solutions

This brings the benefits of clearing to currently uncleared trades, almost doubling the market opportunity for Post Trade

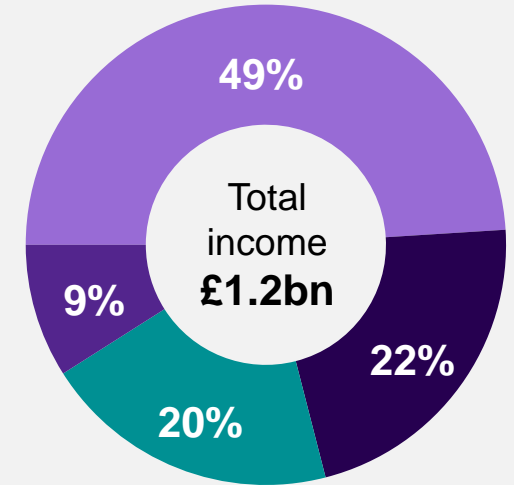
## Multi-national clearing houses

LCH Ltd (London) and LCH SA (Paris) offer a range of clearing services for a diverse range of assets classes

## Structural market trends driving growth

Increasing regulation for our customers

Rising demand for both risk management and capital optimisation solutions



## OTC Derivatives

Clearing and capital optimisation solutions

### Key offerings:

SwapClear | SwapAgent | ForexClear

## Net Treasury Income

Income earned on cash deposited with LCH as margin and default funds as part of the risk management process.

## Securities & Reporting

Securities clearing, capital optimisation and regulatory reporting solutions

## Non-cash collateral

Fees from handling non-cash collateral balances.

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# **Our strategy for sustained growth**

**LSEG**

# Our strategy for sustained growth



See our 2024 Preliminary Results [webcast](#) to hear from our CEO, David Schwimmer

# 1. Best in class data machine and distribution

## Realising benefits of multi-year investment

Compelling fixed income data:

Debt Corporate Actions:  
27 events on

# 1 million

instruments

Evaluated Pricing on

# 3 million

instruments; updating **85%**  
**faster** with automatic pricing

## Partnering to expand our data offering



Extending news leadership



Expanding private company data



Deepening data partnership

## Embracing efficiency through innovation

AI-powered tools driving

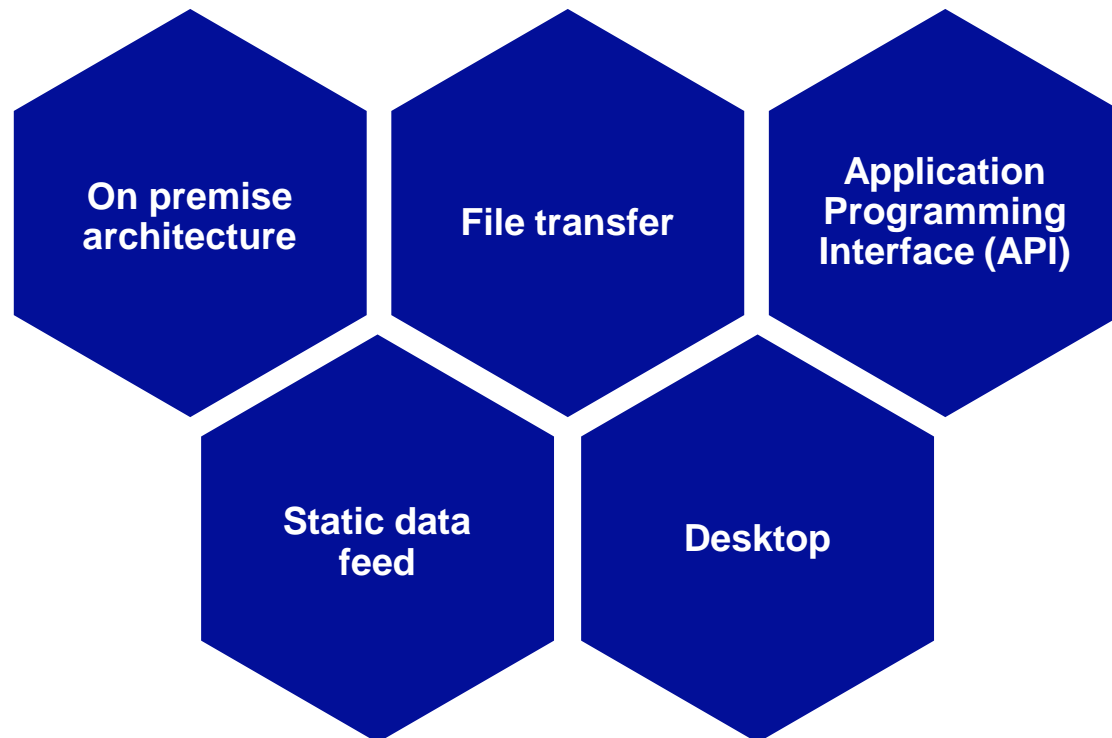
# 10% faster

ingestion of ESG & fixed income  
data with **80% less maintenance**;  
expanding adoption in 2025

# 1. Best in class data machine and distribution – significant cloud expansion

## Making data available wherever customers want to consume it

Continuing demand for existing approaches



## Innovating and expanding our multi-cloud offering to drive future growth



### Data as a Service (DaaS)

First datasets now live; significant expansion in 2025+



### Expanding on Microsoft Azure

e.g. Quantitative products live in a more scalable and powerful Azure environment



### Connecting to other data platforms

Datascope added to Snowflake and AWS in 2024



### Cloud-agnostic real-time services

Real Time Feeds in all main cloud providers (incl. Azure); Tick History in AWS and Google cloud



## 2. Creating powerful and unique opportunities through our open ecosystem

### **FMX** Post Trade

- Launch of SOFR futures clearing in September 2024; 8 members live
- Clearing of US Treasury futures expected from March 2025

### **Third-party Analytics** Analytics, D&A

- Single API for all LSEG's Analytics content live in 2024; 300+ models
- Expanding to include distribution of third-party analytics in 2025

### **Open Directory** Workflows, D&A

- Open messaging function with full regulatory compliance
- Integrating Workspace, Microsoft Teams; LinkedIn capabilities
- First product from H2 2025

### 3. Integrating our products creates compelling customer solutions

#### Integrating and innovating a powerful customer proposition

- >500 upgrades to Workspace in 2024
- Integrating leading LSEG products and capabilities
- First Microsoft products now live

#### Accelerating pace of change in 2025

- Workspace roll out complete in H1 2025; sunsetting Eikon
- Further Microsoft product delivery in 2025



### 3. Integrating our products creates compelling customer solutions

Combining our existing services into a single market surveillance solution

#### Capital Markets

Relevant trade data and market surveillance tools

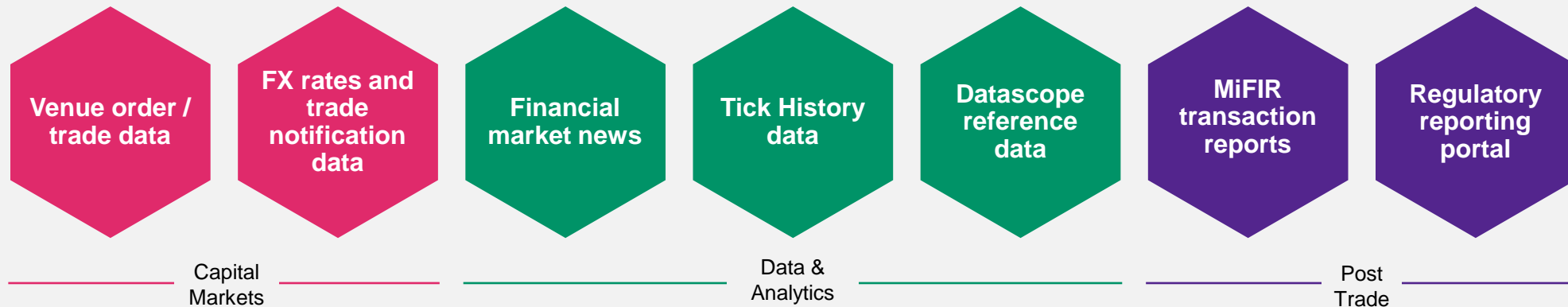
#### Data & Analytics

Extensive public market tick data, reference data, news and content

#### Post Trade

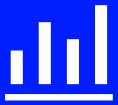
Regulatory MiFIR transaction data

#### LSEG's Trade Surveillance solution



## 4. Helping customers with their business-critical needs

### Working with customers to solve emerging demands



#### Data & Analytics

Leveraging our infrastructure for customer DORA<sup>1</sup> compliance



#### Risk Intelligence

Innovative SEPA<sup>2</sup> solution for instant payments in Euros; powerful GAV<sup>3</sup> service for cross-border account verification



#### Trading

Distinctive, award winning FRTB<sup>4</sup> solution powered by Tradeweb and LCH data



#### Artificial Intelligence

Simple and comprehensive data permissioning approach for AI



#### Post Trade

Trade compression and capital optimisation tools to manage SA-CCR<sup>5</sup> impacts

1. Digital Operations Resilience Act
2. Single Euro Payments Area, SEPA, regulation from the European Central Bank, ECB
3. Global Account Verification
4. Voted best Fundamental Review of Trading Book, FRTB, Solution in the Asia Risk Technology awards, 2023
5. Standard Approach to Counterparty Credit Risk

## 5. Realising the power of partnership – Tradeweb

Supporting adoption of electronic trading across fixed income markets

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### Tradeweb increasing share through innovation

- Interest rate swaps **+3.9%**<sup>1</sup>
  - US Investment grade credit **+2.6%**<sup>2</sup>
  - US High Yield credit **+0.9%**<sup>2</sup>
- 

### Deepening LSEG/Tradeweb partnership

Integration of solutions across FTSE, Data & Analytics and Capital Markets

1. 2024 Tradeweb value traded as % of Clarus industry figures

2. 2024 Tradeweb fully electronic volumes as % of TRACE data



## 5. Realising the power of partnership – Post Trade Solutions

### Partnering to build industry solutions for uncleared products

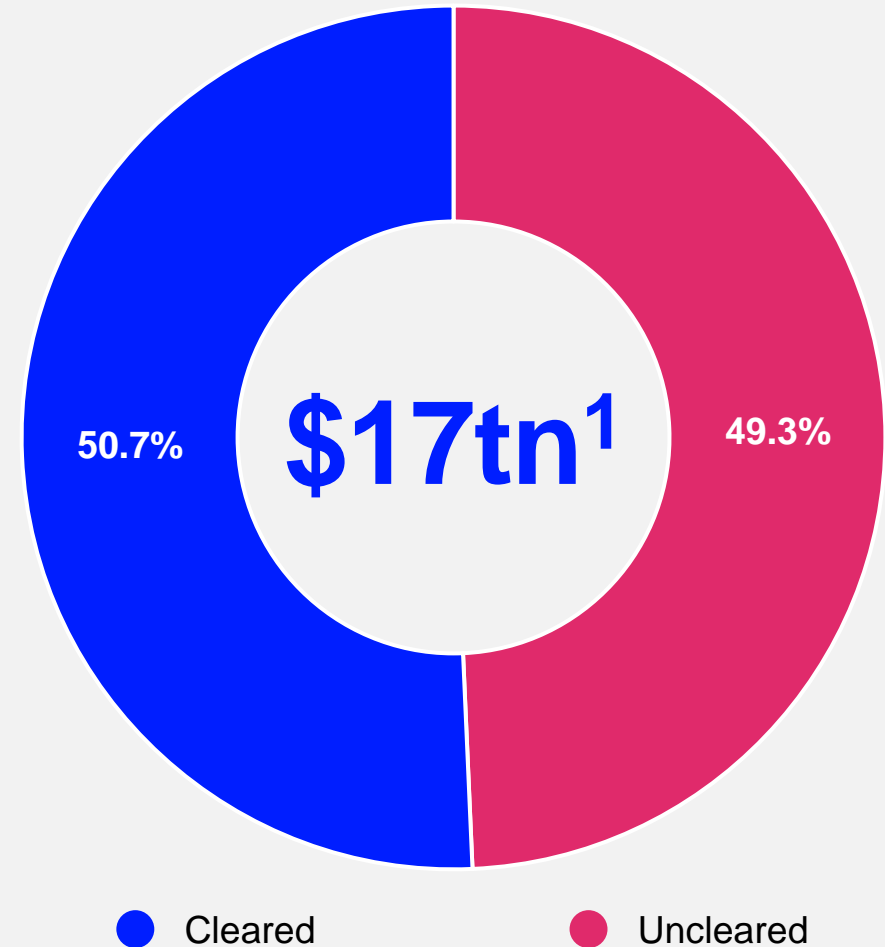
Pressing customer need for solutions to acute regulatory and capital-driven pressures

- Opportunity similar in size to cleared space
- Record member growth at Swapagent
- FX Smart Clearing integrated with Quantile in Q4; seven members and \$35bn of cleared FX Forwards notional

1. BIS data for June 2024, gross market value of OTC derivatives

### Global OTC derivatives

*Value of contracts outstanding*

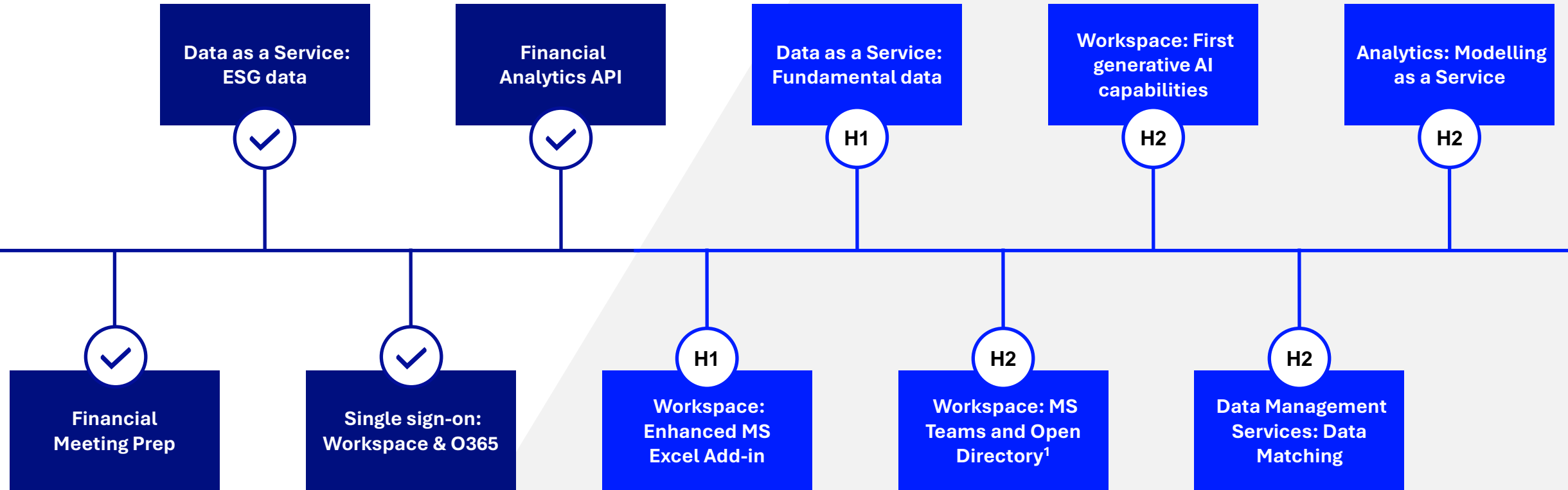


## 5. Realising the power of partnership - Microsoft

In December 2022, we announced [a 10-year strategic partnership with Microsoft](#) to deliver next-generation data & analytics workflow and cloud infrastructure solutions.

### Delivered in 2024

### Expected in 2025



1. Roll out to first user communities

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# 2024 Full Year results

**LSEG**



# Strong growth, accelerating product innovation and margin expansion

**+8.4%**

**+7.7% organic**

Total Income  
(excl. recoveries)<sup>1</sup>

**All-weather model in action** – all businesses contributing to growth

**+80bps**

Adj. EBITDA margin  
(excl. FX impacts)

**Building a scalable platform**, driven by D&A improvement

**£2.2bn**

Equity Free  
Cash Flow

**Step-change in cash generation**, despite continued significant investment

**£1.7bn**

Dividends and  
buybacks<sup>2</sup>

**Continuing our strong track record of shareholder returns**

## Delivering our transformation strategy

Accelerating product innovation, deploying integrated solutions, deepening customer relationships

1. Constant currency organic basis

2. £0.7bn in FY2024 dividends, £1.0bn in share repurchases

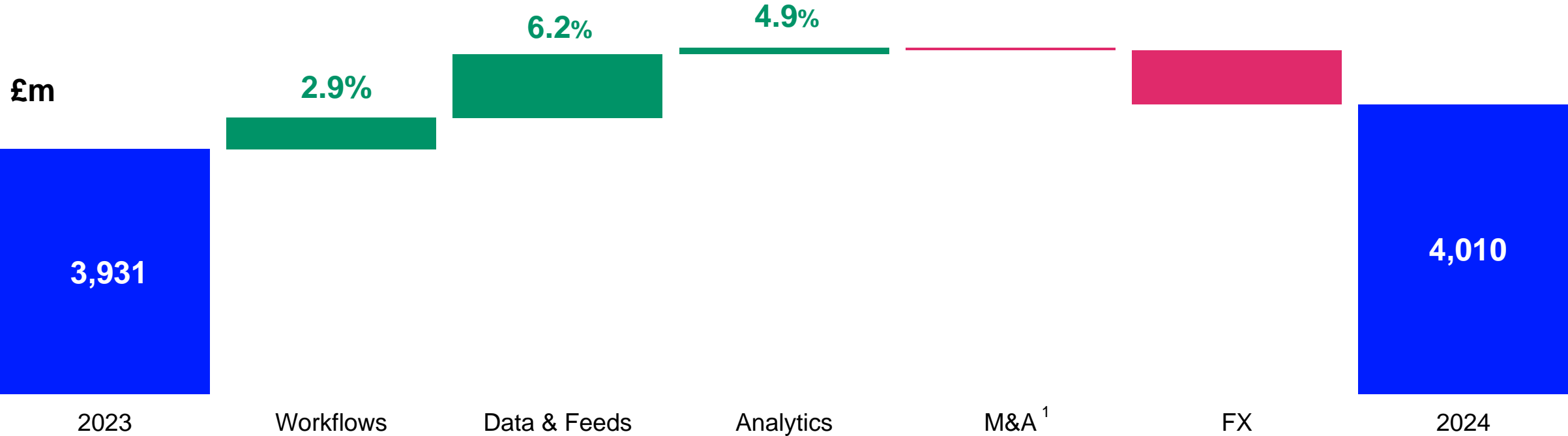
# Delivering broad-based growth across all divisions

(GBP million)	2024	2023	Growth vs 2023	Organic growth <sup>1</sup> vs 2023
Data & Analytics	4,010	3,931	2.0%	4.5%
FTSE Russell	918	844	8.8%	10.9%
Risk Intelligence	531	492	7.9%	11.3%
Capital Markets	1,828	1,546	18.2%	17.8%
Post Trade	1,194	1,167	2.3%	2.4%
<b>Total<sup>2</sup></b>	<b>8,494</b>	<b>8,009</b>	<b>6.1%</b>	<b>7.7%</b>

1. Organic, constant currency growth

2. Totals include other income of £13 million in 2024 and £29 million in 2023

# Data & Analytics - product investments driving 4.5% organic growth



**Workflows**

Product enhancements including new functionality resonating with customers

**Data & Feeds**

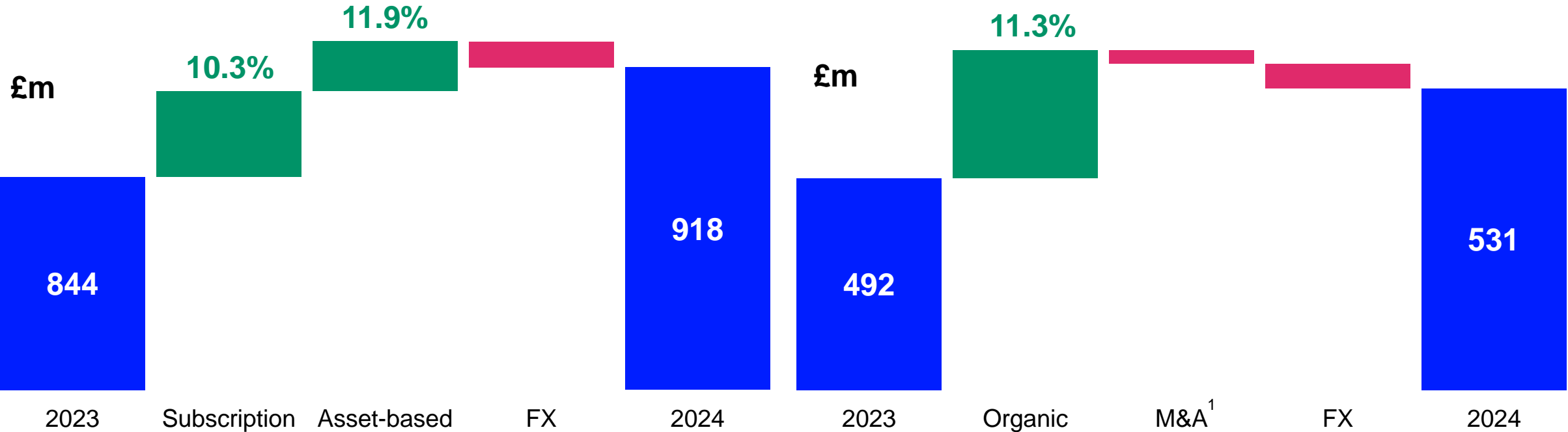
Continued expansion of our content and distribution capabilities via Snowflake and Data as a Service

**Analytics**

Ongoing demand for Yieldbook; expanding distribution capabilities

Growth rates on an organic constant currency basis  
1. Disposal of NEST in June 2023

# Driving performance in FTSE Russell and Risk Intelligence



**FTSE Russell**

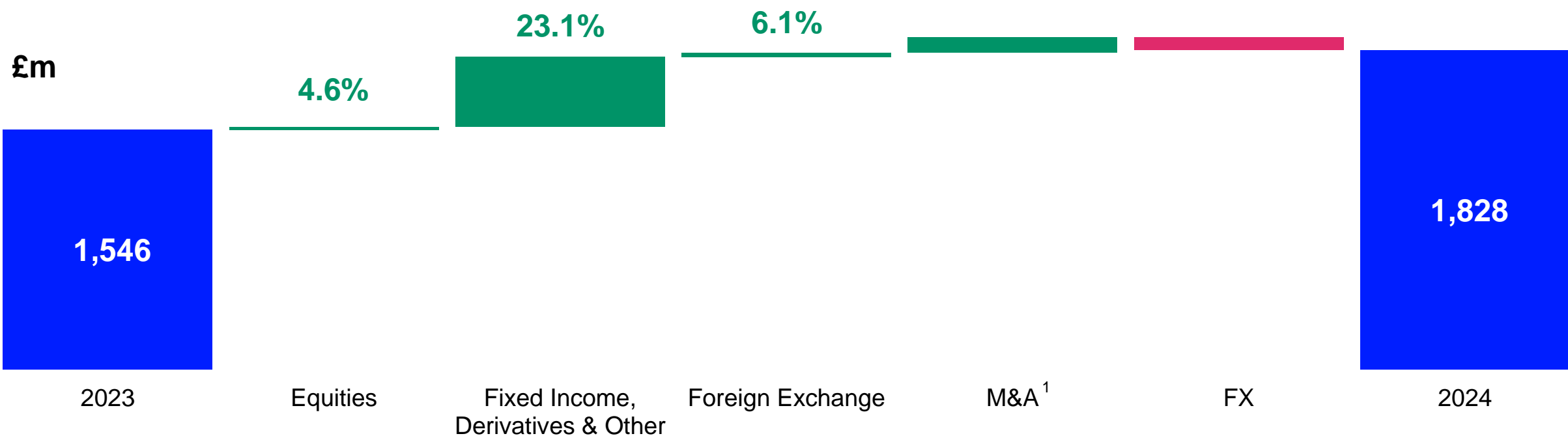
Continued strong demand for flagship equity indices and benchmarks. Asset-based fee growth driven by healthy inflows and favourable market trends

**Risk Intelligence**

Strong regulatory and risk-driven demand for World Check; improving sales momentum in Digital Identity & Fraud

Growth rates on an organic constant currency basis  
1. Disposal of Client Onboarding business in April 2024

# Capital Markets: all businesses contributing to growth



**Equities**

Market conditions improving; share gains in secondary trading

**Fixed Income**

Record ADV<sup>2</sup> at Tradeweb; driving continued share gains through product innovation

**Foreign Exchange**

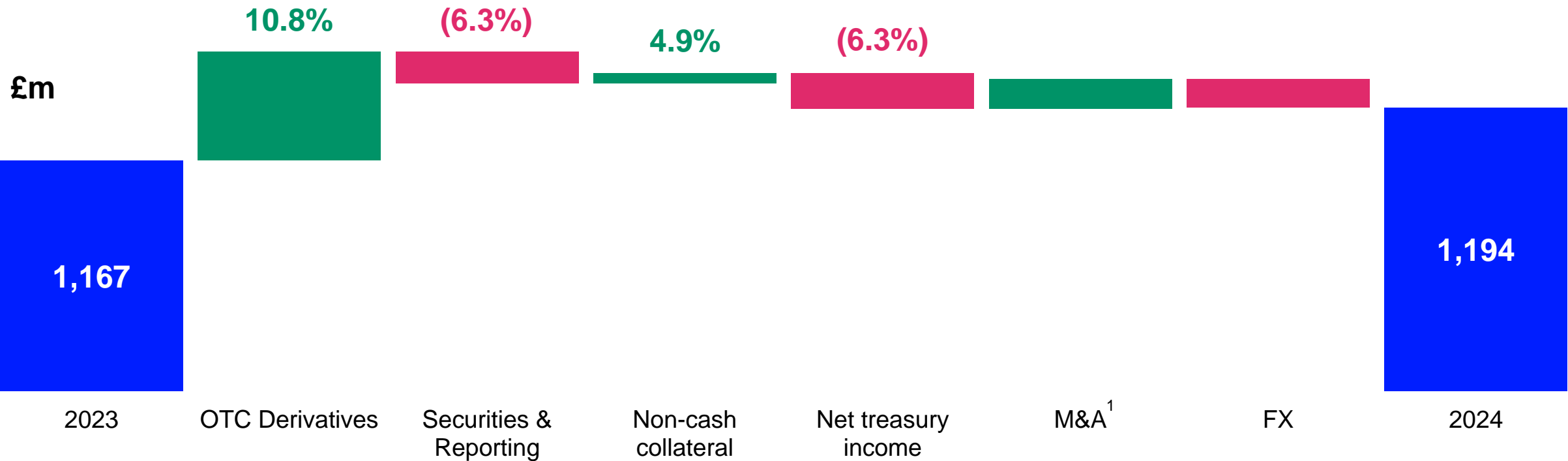
Market volatility driving greater volumes across both platforms

Growth rates on an organic constant currency basis

1. Acquisitions of Yieldbroker (August 2023), r8fin (January 2024) and ICD (August 2024)

2. Average daily volume

# Post Trade: good performance despite known headwinds



## OTC Derivatives

Higher clearing volumes, compression and price driving growth at SwapClear; seeing good traction in ForexClear

## Securities & Reporting

Strong RepoClear volumes offsetting Euronext exit

## Net treasury income

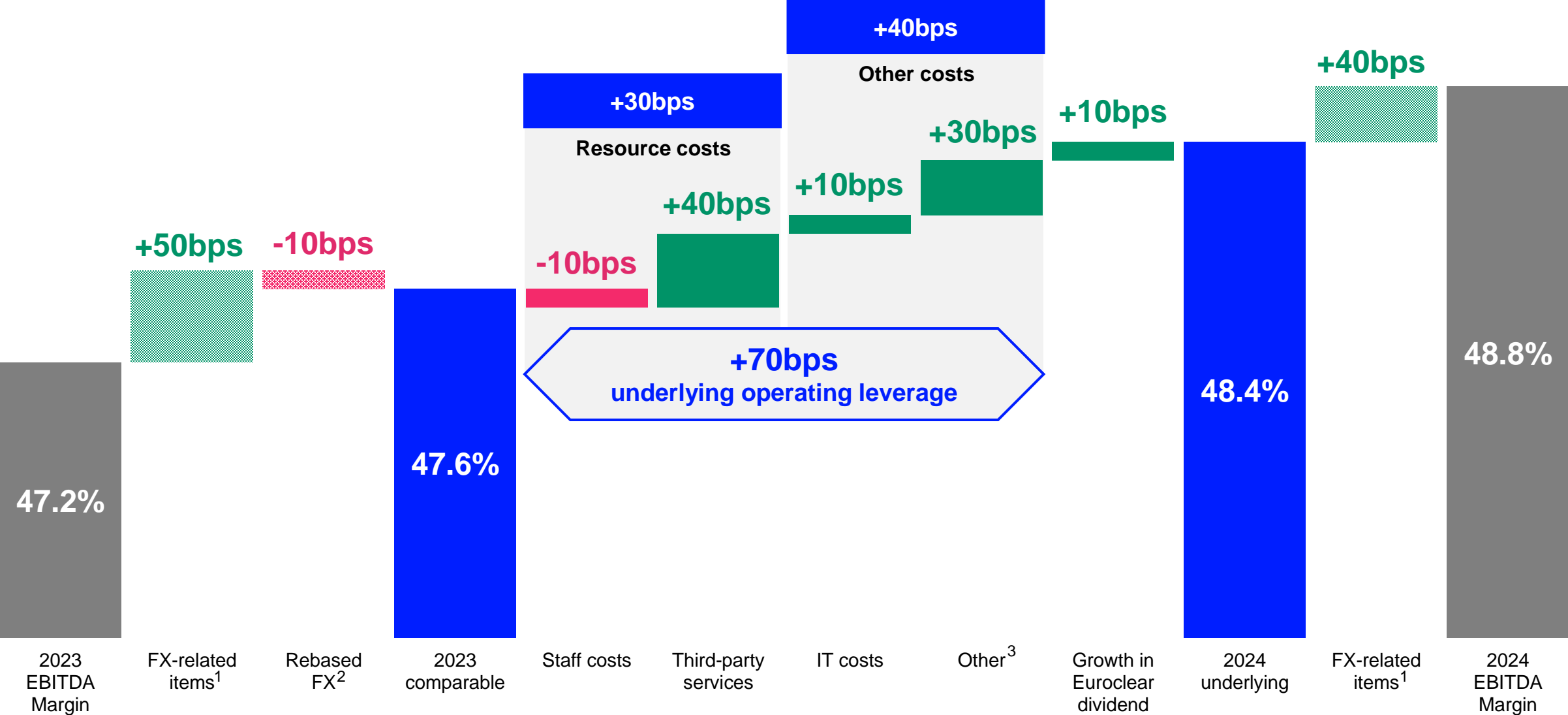
Lower cash collateral as customers optimise between collateral, partly offset by higher treasury margins

Growth rates on an organic constant currency basis  
1. Acquisition of Acadia in March 2023

# Strong EBITDA growth flowing through to AEPS

	Growth % vs 2023			
(GBP million)	2024	2023	Reported	Constant ccy
<b>Total income excl. recoveries</b>	<b>8,494</b>	<b>8,009</b>	<b>6.1%</b>	<b>8.4%</b>
Gross profit	7,685	7,236	6.2%	8.4%
<b>Adjusted EBITDA</b>	<b>4,148</b>	<b>3,777</b>	<b>9.8%</b>	<b>9.6%</b>
<i>Adjusted EBITDA margin</i>	<i>48.8%</i>	<i>47.2%</i>		
Adjusted depreciation, amortisation & impairment	(983)	(915)	7.4%	9.8%
<b>Adjusted operating profit</b>	<b>3,165</b>	<b>2,862</b>	<b>10.6%</b>	<b>9.5%</b>
Adjusted net finance expense	(195)	(170)	14.7%	
Adjusted tax expense	(713)	(625)	14.1%	
<i>Adjusted effective tax rate</i>	<i>24.0%</i>	<i>23.2%</i>		
Non-controlling interest	(323)	(292)	10.6%	
<b>Adjusted profit attributable to equity holders</b>	<b>1,934</b>	<b>1,775</b>	<b>9.0%</b>	
<b>Adjusted earnings per share</b>	<b>363.5</b>	<b>323.9</b>	<b>12.2%</b>	<b>10.0%</b>

# Delivering margin expansion



1. FX-related items represent fair value movements on embedded derivative contracts and foreign exchange (gains)/losses (2024: £41 million gain, 2023: £42 million loss). Within this, the impact of embedded derivatives was a £40 million gain in 2024 and £10 million loss in 2023.

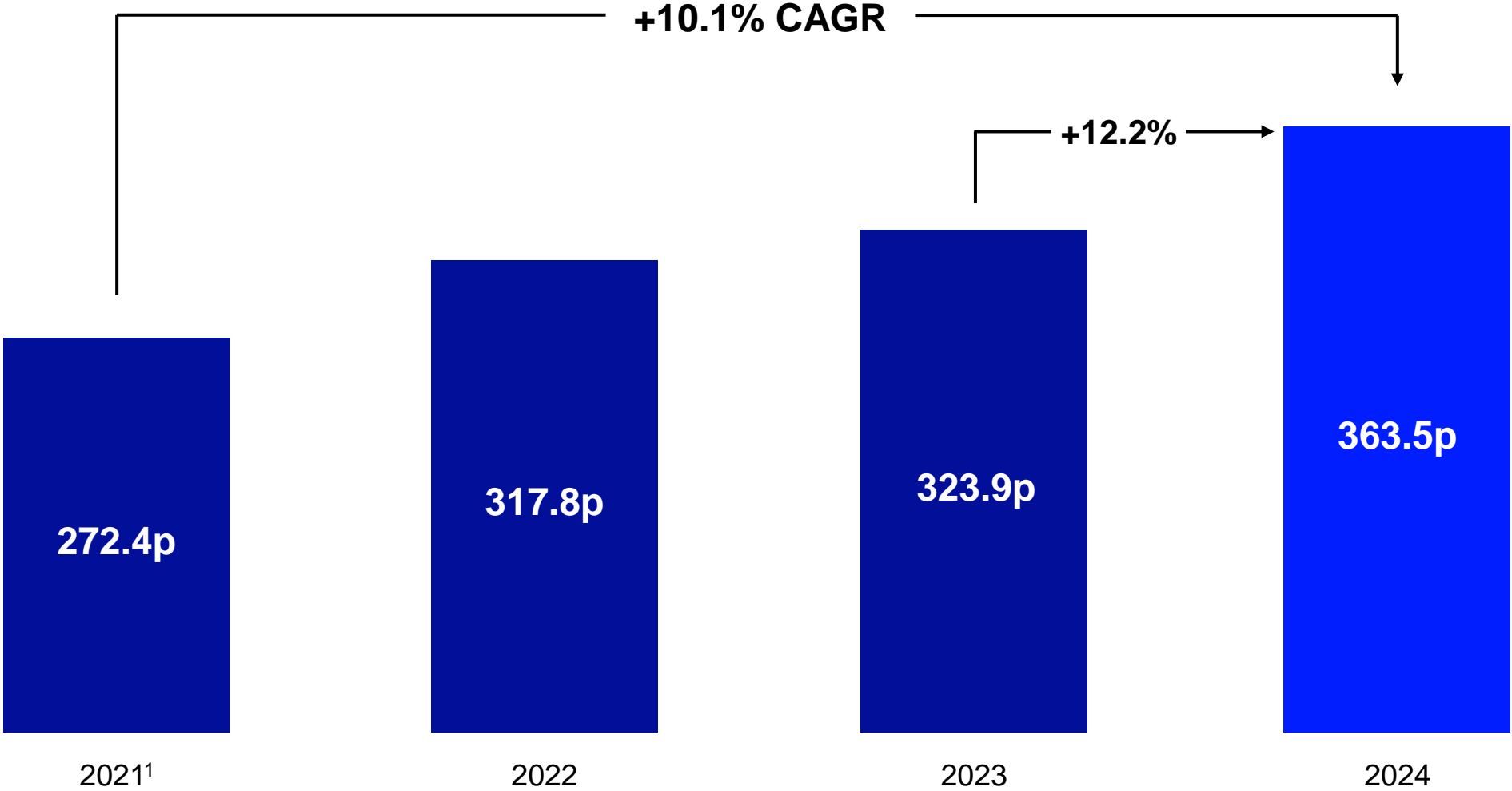
2. 2023 rebased for 2024 FX rates

3. "Other" includes recoveries revenue, cost of sales, other operating expenses and share of loss of associates

LSEG | 40

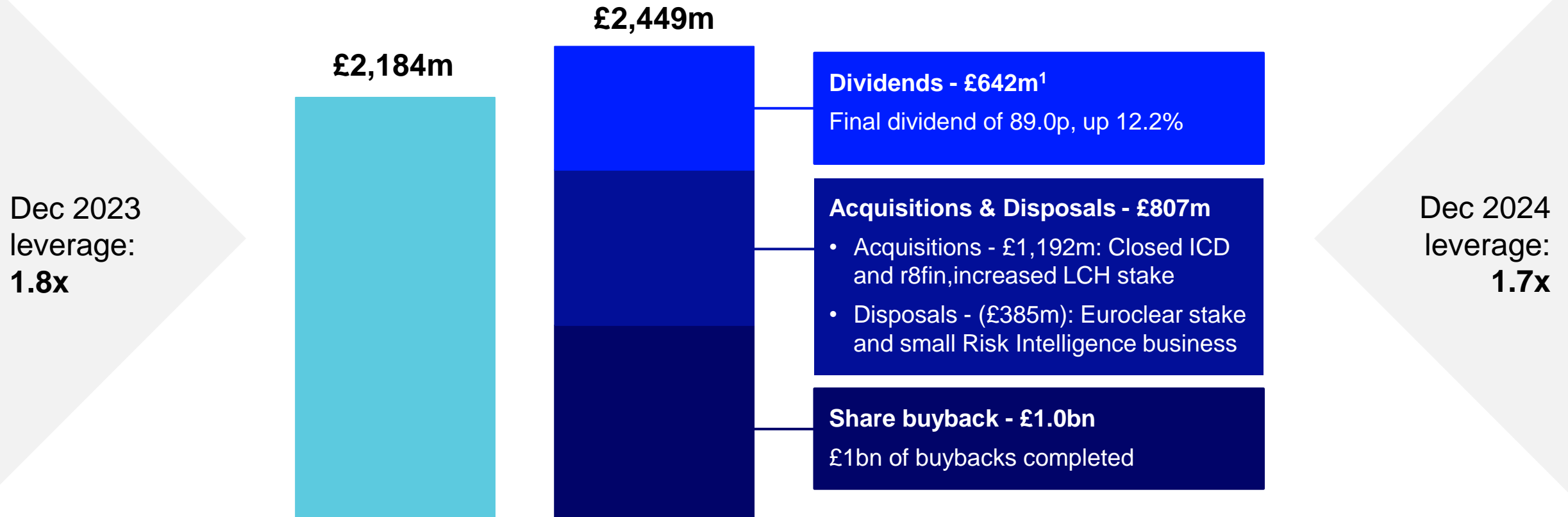


# Adjusted earnings per share



1. Reported AEPS, as re-presented in the 2022 Annual Report

# Deploying our strong equity free cash flow for growth and shareholder returns



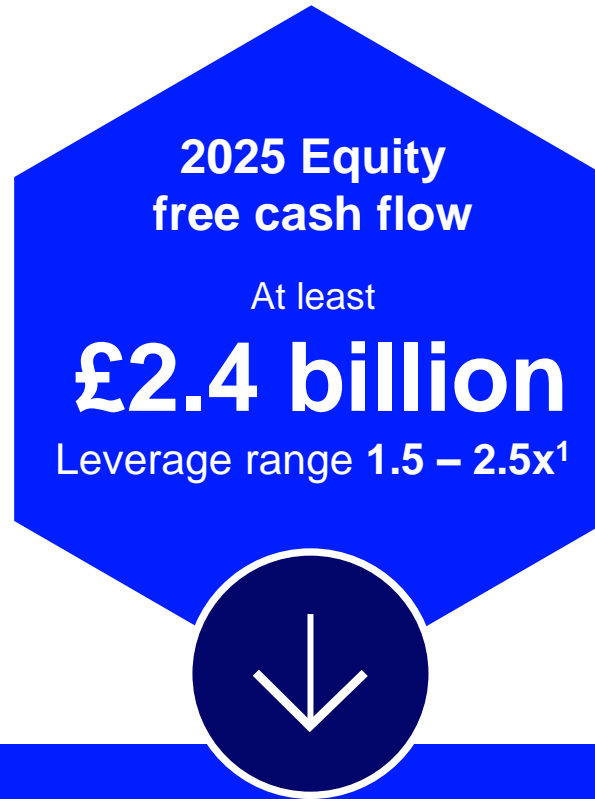
1. Represents cash dividends paid in 2024; consisting of 2023 final dividend and 2024 interim dividend

The background is a solid blue color. A series of white lines intersect to form a large, abstract geometric shape on the right side of the slide. The lines are thin and create a sense of depth and structure.

# **Medium-term guidance and capital allocation**

**LSEG**

# Capital allocation in 2025



**Dividends**

**~ £700m**



**Share buyback**

**£500m** in H1

To be revisited in July 2025



**Selective M&A**

**Opportunity  
dependent**

1. Expect to be in the middle of the range, c.2.0x on a BAU basis

# 2025 guidance: continued growth and improving profitability



**Revenue**

**6.5-7.5%**

organic constant currency  
income growth<sup>1</sup>

*including an acceleration in Data &  
Analytics organic growth and more  
normalised growth at Tradeweb*



**EBITDA  
Margin**

**50-100bps**

improvement in constant  
currency EBITDA margin



**Capex<sup>2</sup>**

**c.10%**

of total income  
excluding recoveries



**Equity free  
cash flow**

At least

**£2.4 billion**

**2025 adjusted tax rate: 24 - 25%**

**Capital Markets and Post Trade combining under “Markets” division**

1. Total income excluding recoveries

2. Total capex - BAU and Refinitiv integration related capex

# Medium-term guidance: accelerating growth, good cash conversion



Mid-to-high single-digit organic growth annually, accelerating after 2024, **adjusting for Tradeweb's exceptional 2024 performance**



Underlying margin to increase over time.  
**c. 250bps over 2024-2026<sup>1</sup>**



**c.10% of income in 2025**  
then declining over time to high single digit % of income<sup>3</sup>



**Equity free cash flow**

Cumulative free cash flow to exceed adjusted profit after tax attributable to equity holders

1. Against a 2023 baseline

2. Total capex - BAU and Refinitiv integration related capex

3. Total income excluding recoveries

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