

# **Break-out Presentations**

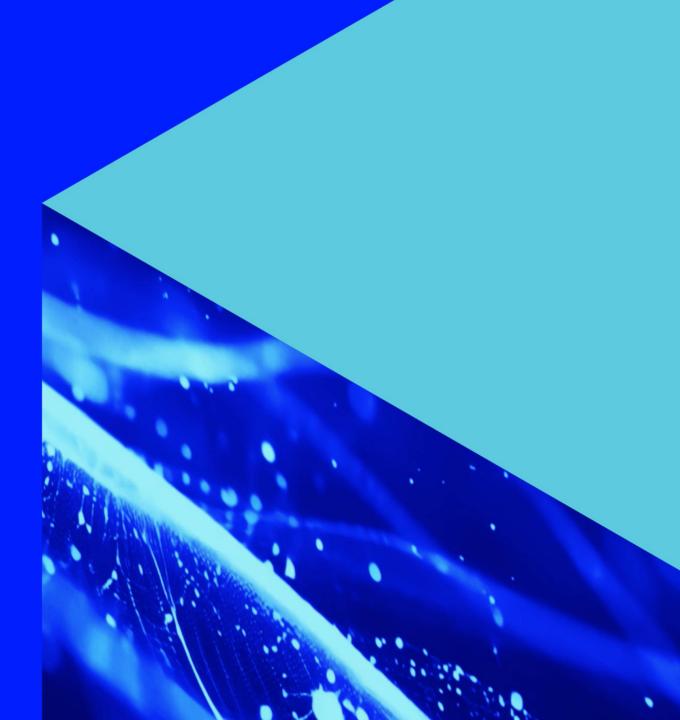


# **World-Check One**

# **Innovation Forum**

David White, Head of Product & Data, Risk Intelligence

Mike Moreno, Director, Product Management, World-Check One



### What is World-Check One?

A cloud-native tool that screens people and companies against global risk sources, including:

#### **Sanctions**

Official watchlists

Politically Exposed Persons (PEPs)

#### Adverse media

To help identify links to financial crime, corruption, or terrorism **before they become a problem**.

It helps you identify hidden risks across your customers, suppliers, and partners, enabling **faster**, **safer**, **and more confident decisions**.

# Think of it as your trusted risk-intelligence assistant, that:



Highlights potential risks



Protects reputation



Saves time and reduces manual work



Meets compliance obligations

# Businesses need a dependable, automated, preventative solution

### Why this matters

Financial crime is growing in volume and complexity

Regulatory expectations are rising

Traditional compliance methods are inadequate

### **Cost of Compliance**

Annual spend (financial institutions)	\$146bn	
Hours spent on compliance (2016-2023)	61% increase	
Proportion of IT budget spent on compliance (2016-2023)	9.6% to 13.4%	

OKX Crypto
Exchange fined
\$500m for anti-money
laundering violations

FCA fines Starling Bank £29m for failure in financial crime controls

TD Bank hit with record \$3bn fine over drug cartel money laundering

Cash App owner
Block pays \$40m fine
to New York over
compliance failures

# The challenge

#### The current situation

Slow, manual, and error-prone processes e.g. spreadsheets, manual web searches, and basic tools

Siloed, fragmented customer and risk data

Multiple unintegrated third-party databases

Limited or no integration between compliance tools and business systems

# The pain points

High false positives	>	Wasted time and cost	
Slow onboarding	>	Poor customer experience	
Inconsistent risk decisions	>	Exposure to regulatory fines	
No audit trail	>	Difficult to prove compliance	
Fragmented systems	>	Limited visibility and efficiency	

# Transforming compliance with industry leading risk intelligence

World-Check One transforms risk and compliance from a manual burden into a streamlined, data-driven process - helping organisations make faster, safer, and smarter decisions

#### **Proven expertise (25+ years)**

Decades of expertise, trusted by leading regulators and 23 of the world's top 25 banks to enable confident, compliant decisions

### Scalable risk management

Automated screening across customers, suppliers, and third-parties – reducing complexity and cost

#### **Automation ready**

Seamless integration with existing workflows to reduce manual workload and improve efficiency



#### Al-powered matching

Intelligent matching and risk classification to minimise false positives and accelerate onboarding

#### Comprehensive risk intelligence

Always-on, **continuously updated** global data on sanctions, watchlists, PEPs, & adverse media

#### Compliance assurance

Stay aligned with evolving regulations through proactive **monitoring** of customer and third-party profiles



# This is what you have just seen...

A customer using **World-Check One** quickly verified their client information against up-to-date, trusted risk data gathered from thousands of sources, utilising **advanced Al-powered** matching to confidently detect potential risks **within seconds** instead of days.



# **Automated Workflows**

Streamlined automated workflows, enabling faster decisions.



# **Trusted Screening**

Al-powered scanning of trusted data sourced from thousands of sources.



# **Regulatory Alignment**

Auditable processes boost confidence, ensure compliance, and lower risk.

What's coming next?

# Smarter, faster risk intelligence data and solutions Powered by Al

# Thank you



# **Trade Surveillance**

# **Innovation Forum**

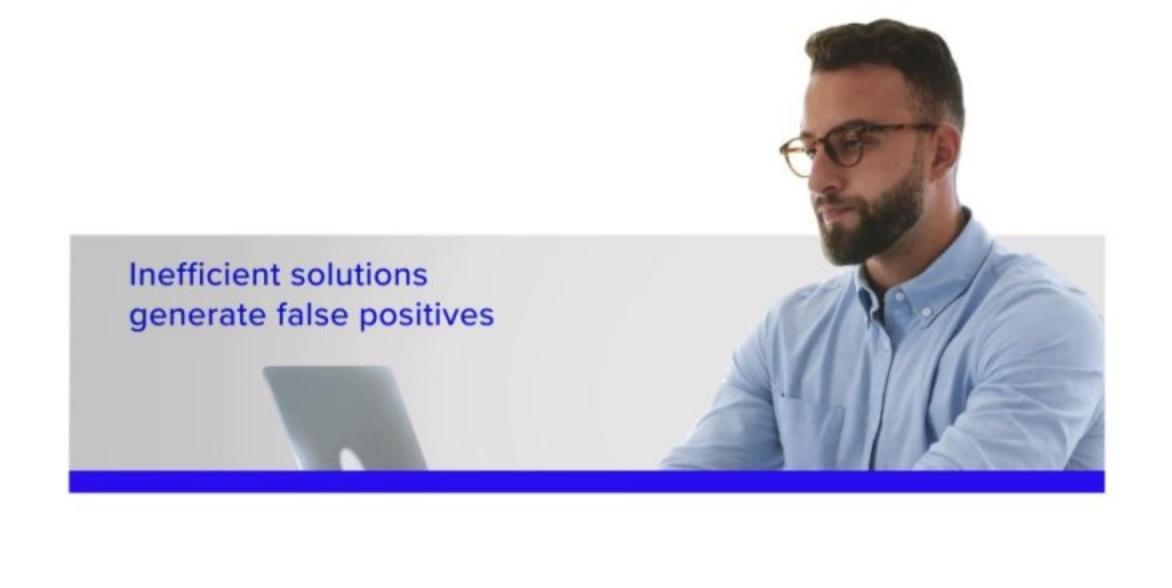
Liam Smith,
COO LSE plc and Digital & Securities Markets



## **LSEG Trade Surveillance**

A best-in-class solution designed to detect market abuse across asset classes and venues using existing client and LSEG datasets. It is essentially a European consolidated audit trail.

A completely plug and play product, requiring no technical or data integration.



# **Trade Surveillance** opportunity: a \$2bn market poised for exponential growth

#### **Growth drivers**

Stricter global regulations

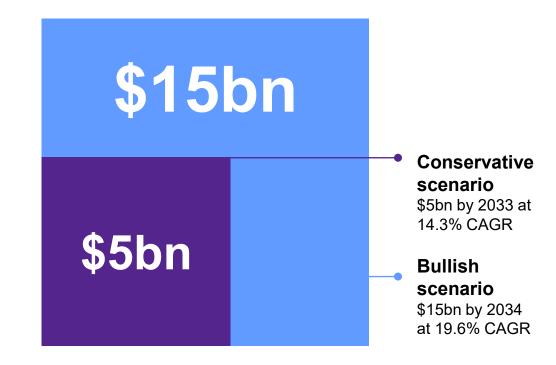
Increased trading complexity

Adoption of AI / ML

Expansion into digital assets and crypto

Cross-market surveillance

### Combined spend on surveillance software and services<sup>1</sup>



Current Segment size

\$2bn



**Projected** Segment size

## **LSEG Trade Surveillance**

Decades of experience, trusted data, and regulatory insight – bringing core LSEG assets together to deliver a best-in-class surveillance tool directly to clients



Vast, trusted **LSEG data** across Regulatory Reporting and FX businesses, DataScope and Tick History



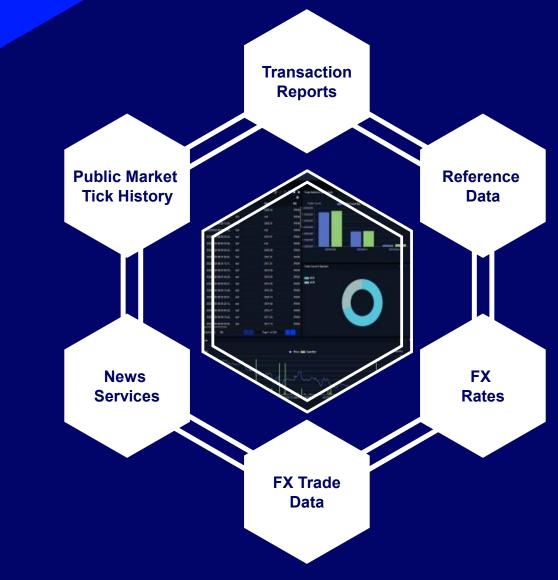
Decades of proven marketsurveillance expertise



Deep regulatory insights



Ease of adoption, unique in surveillance industry



# **Front Running**

A market abuse typology in which an individual gains knowledge of an upcoming order on a financial instrument

An individual exploits early information by buying or selling the same instrument, or a related derivative, before the legitimate transaction takes place

The trader profits from the resulting price movement, putting personal gain ahead of the client's interests

Front running is captured by multiple regulators around the world: FCA, ESMA, FINRA, SEC and CFTC

Vanilla cases are detectable by most surveillance tools. However, complex cross-product and/or cross-venue detection remains challenging. The following example is a detected scenario of such behaviour





## **LSEG Trade Surveillance**

Version 1.0.0.0





Spoofing Analysis

Abusive Squeeze

Spoofing / Layering

**Liquidity Statistics** 

Insider Dealing

Trade Summary

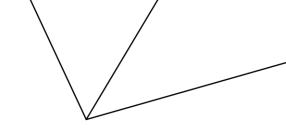
Market Summary

Participant Statistics

Instrument Price Analysis

# Future-looking: Surveillance Agent – full workflow replacement

### Streamlining market abuse detection with Al



#### What is it?

Al-powered market abuse investigation assistant, leveraging Al to identify price-sensitive news and assist insider-dealing detection

Agentic by design, breaking alert investigations into tasks for multiple Al agents

# **Key features**

- **Automated news sensitivity** analysis and triage
- Flags whether an alert is likely market abuse or a false positive
- Al-generated alert investigation reports
- Interactive workflows using natural language prompts

Surveillance Agent processes data at scale with speed and accuracy - reducing manual effort and boosting investigation efficacy

#### **Surveillance Agent Roadmap**

**News Triaging** 

**Alert Triaging** 

**Surveillance Chatbot** 

**Compliance Guide** 

**Supervision Assistant** 

**Configuration Generator** 

## **LSEG Trade Surveillance conclusions**

# **Zero installation** and integration costs



Plug-and-play solution

Eliminates lengthy procurement or data-integration processes

Significant reduction in time and cost

# Reducing risk with regulatorygrade alerts and trusted data



Uses similar methodologies as UK and **EU** regulators

Regulator-style lens to strengthen compliance confidence

## **Best-in-class cross-asset** and FX surveillance



Asset-class-specific, not one-size-fits-all

Combines client and LSEG data for a 360-degree view

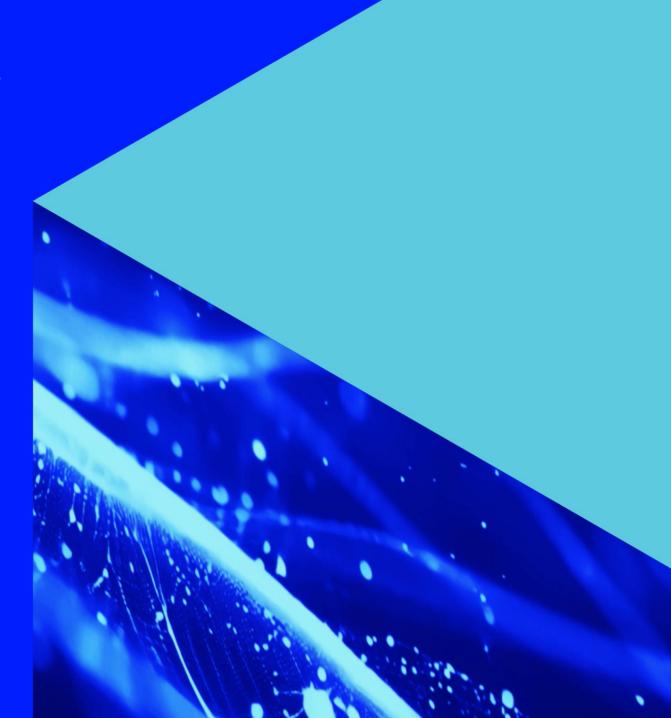
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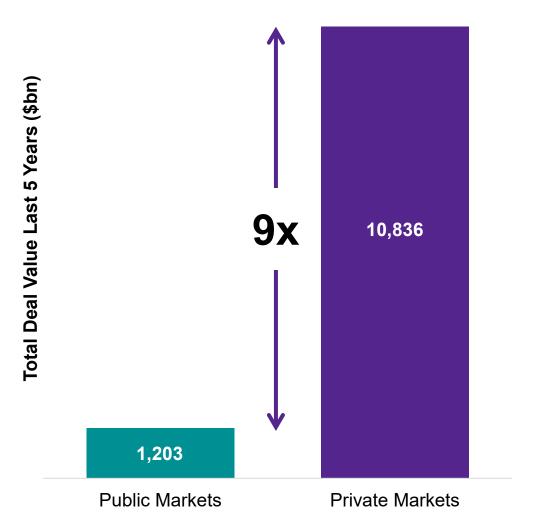
# **Private Securities Market**

**Innovation Forum** 

Charlie Walker, Deputy CEO LSE plc



# Private markets raise more capital than public, however secondaries has room to grow





Private-market secondaries could reach

\$678bn a year

more than all public equity raised in 2024.

# Secondaries sales of private shares are happening, but the process is challenging

# **Current limitations** of secondary trading

Manual and resource-intensive

Opaque price formation

Duplicate KYC / AML checks

Limited distribution & complex settlement

This process is not scalable to meet growing demand

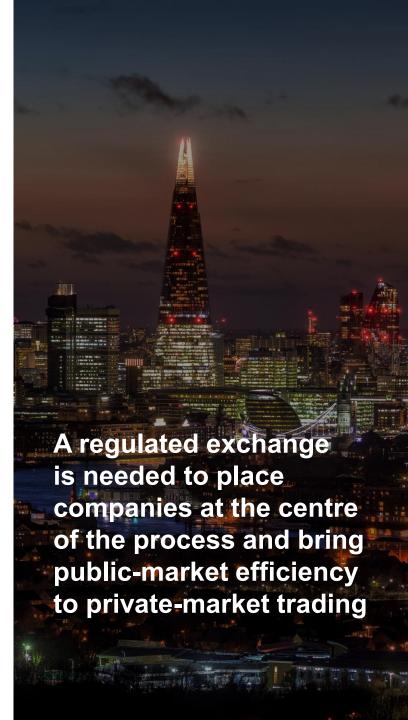
# **Existing secondary** platforms

Lack company involvement

Lack regulatory oversight

Attract limited investor demand

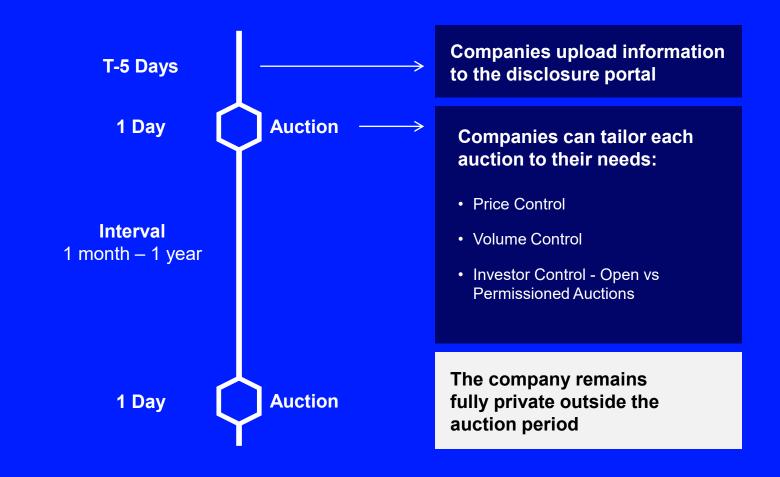
Cannot support large-volume transactions





# Introducing a regulated auction model for private markets

A regulated, repeatable process that enables private companies to access publicmarket liquidity through oneday auctions, using trusted **LSEG** infrastructure



# **Benefits of the Private Securities Market over** private placements

A more efficient, automated, and tax-advantaged process that retains the familiar control of private placements

Benefit	Feature	Private Placement	Private Securities Market	
Tax	Stamp duty exempt	×	<b>✓</b>	
	Tax advantage for sellers	×	<b>✓</b>	
Pricing	Electronic price discovery	×	~	
	Repeatable KYC	×	~	
Process Efficiency	Electronic execution	×	<b>✓</b>	
	Efficient settlement	×	<b>✓</b>	
Flexibility	Standardised disclosure	×	~	

# **Built on LSEG's trusted** global member network

#### **Bulge brackets**

Morgan Stanley







J.P.Morgan







#### **Mid-market firms**

PEEL HUNT

Jefferies STIFEL



PANMURE LIBERUM



zeus





Cavendish

**Employee access/** liquidity providers



Winterflood **W** 

**High net worth** individual access







Increasing connectivity across private and public

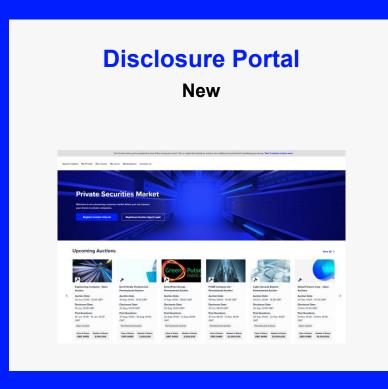


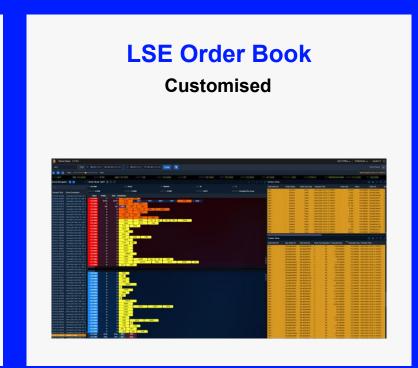






# **Utilising LSE infrastructure and new technology**







# **Economics**

**Companies** 

Admission fee of

£25,000 a year

Giving access to 2 auctions.

**Buyers & Sellers** 

**Buyers** will pay

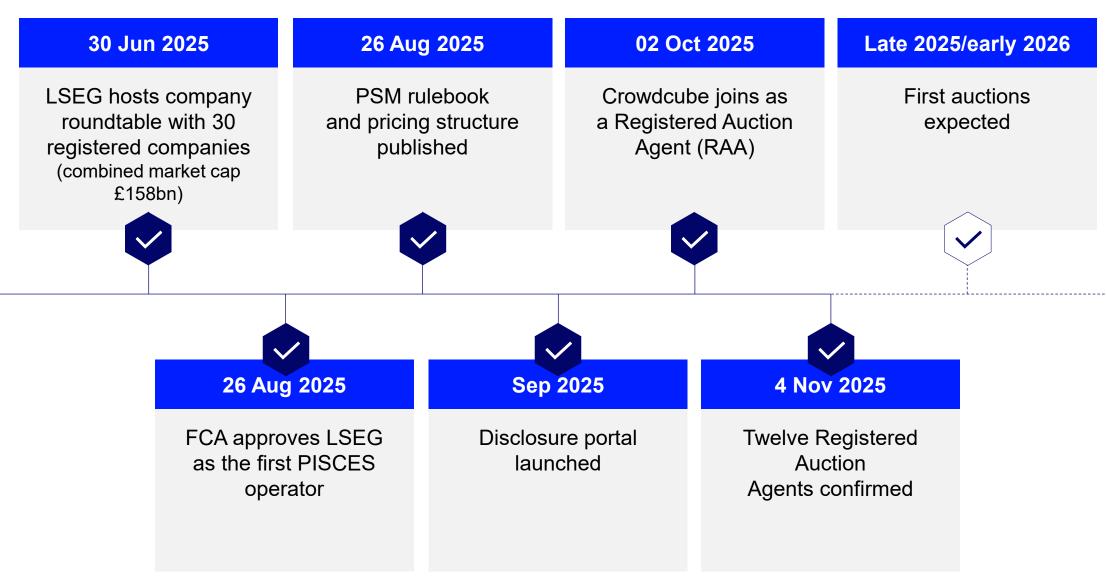
0.75% on value of shares bought

**Sellers** will pay

on value of shares sold

Introductory rates are in place during 2026, as the market is established

# Momentum is building





# Thank you



# **Smart Clearing**

# **Innovation Forum**

Andrew Williams, CEO, Post Trade Solutions Andrew Batchelor, Head of ForexClear



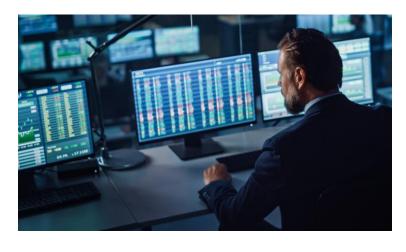
# What is Smart Clearing?

Smart Clearing, powered by **Post Trade Solutions**, is the intelligent, selective clearing of **FX Swaps** and **Forwards** through **ForexClear**. It enables participants to **optimise financial resources**, particularly regulatory based capital.

By identifying and clearing only the trades that deliver capital efficiencies, Smart Clearing helps maximise savings without materially increasing initial margin.

# Customers are facing rising costs and diluted returns

### **Cost of trading** has increased



New capital regulations have made FX bilateral trading 2-3x more expensive

RoE has been diluted – pressurising business models

## **Regulation-driven** incentive to clear



There is no mandate for FX clearing – purely commercial. Only NDFs and FX Options subject to Uncleared Margin Rules (UMR) – 11% of the market

99% of the OTC FX market remains uncleared

Clearing can unlock major benefits through efficient margin management and capital savings

### Selective clearing is the answer



Smart Clearing intelligently clears FX trades to generate capital savings, without creating a negative margin impact

It unlocks the portion of the market not subject to the Uncleared Margin Rules

# An opportunity to unlock efficiency in the \$9.6tr a day FX market

ForexClear clears only 1% of the FX market, driven by FX Options and NDFs, which are subject to the Uncleared Margin Rules (UMR). This currently generates over £50 million in annual revenue.

The remaining 99% – \$9.5tr ADV - is uncleared... and untapped.

**LSEG** is uniquely positioned to unlock this opportunity with **Smart Clearing.** 

31% **FX Spot** 11% Smart Clearing opportunity **FXO & NDF** 58% FX Swaps, FWDs & XCCY

# Only LSEG offers a complete solution

### **Cleared FX Portfolio**

Clearing of trades subject to uncleared margin (UMR) at ForexClear

## **Smart Clearing**

Selective clearing of non-UMR trades at ForexClear to provide maximum capital and margin benefits

### **Uncleared FX Portfolio**

Bilateral clearing of residual risk and everything else at SwapAgent

# Delivering efficiency and scale across clearing

LSEG connects ForexClear, Smart Clearing, and SwapAgent to provide end-to-end coverage across FX portfolios

### **Our proposition**

Clearing at **ForexClear** for trades and positions not subject to **UMR** 

Routing of bilateral trades through **SwapAgent** to provide capital and other benefits

**Complete solution** for all FX products to maximise benefits across entire FX portfolios

### LSEG's advantages

Leading position in OTC FX clearing

25% of NDFs and 10% of interbank FX options cleared

Leading banks are now shareholders, providing strong support for Post Trade Solutions



# **Smart Clearing in action**

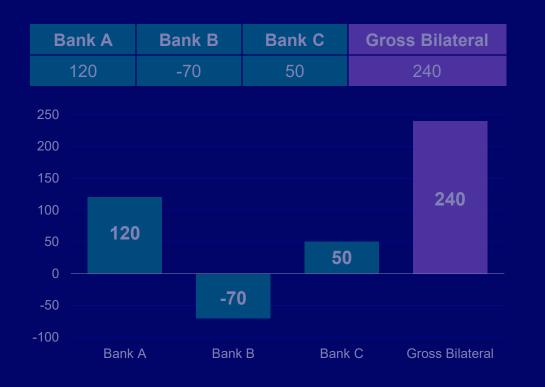
### Bank X has three positions against bilateral counterparties A, B and C in EUR/USD



For capital calculations under SA-CCR, the gross risk of \$240 (by counterparty and ccy pair) is used as an input into the capital model

# **Smart Clearing in action**

The bank recalculates its capital position as net \$100 - against a single counterparty...



For capital calculations under SA-CCR, the gross risk of \$240 (by counterparty and ccy pair) is used as an input into the capital model

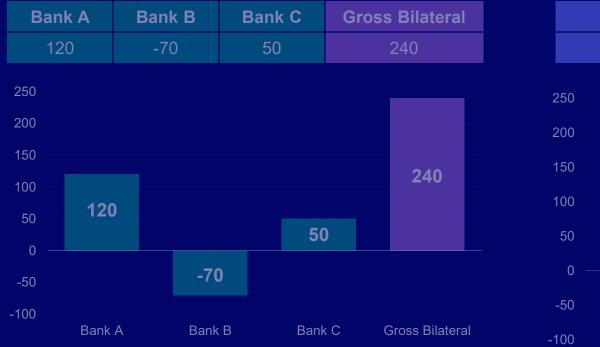
Now when you submit to clearing



...with multilateral netting saving 58% of the original risk simply by clearing the trades.

# **Smart Clearing in action**

## Now the counterparty risk weight is adjusted from 20% to 2% (for a CCP)

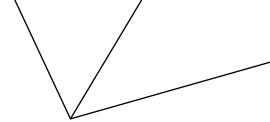






The overall result is a > 90% reduction in counterparty capital usage, boosting RoE

# Delivering lower costs and greater efficiency for customers



## Lower cost of trading

By reducing regulatory capital requirements

## **Drives** efficiency

Access to multilateral netting and optimisation

## Reduced risk

Risk materially reduced, within initial margin constraints

## **Simpler** operations

Streamlines the trade lifecycle through integrated LSEG connectivity



## **Driving growth and scale for LSEG**

Expanding revenue potential
Untapped opportunity across FX markets.
Clearing just 1% already generates £50m p.a.

## **Proven market growth**

Already clearing 25% of NDFs and 10% of interbank FX options. Volumes up 33% year on year.

## **Customer demand and partnership**

Uniquely positioned to better serve our customers by reinventing the full front-to-back FX trading journey.

# Why should customers choose LSEG?

We build central infrastructure at scale.

Only LSEG can transform the full FX trading lifecycle for our customers – we offer key services across the FX ecosystem and have the largest FX banks already onboard.





#### **Post Trade Solutions**

Smart Clearing, Optimisation, Compression, Workflows & Central Authoritative Data



# Clearing ForexClear SwapAgent

# Thank you



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# **FTSE Index Module**

# **Innovation Forum**

Marina Mets, Head of Americas, Fixed Income and Convertibles Michelle Bittner, Global Custom Solutions Lead, Fixed Income



### **FTSE Index Module**

## **Empowering clients to customise indices in real time**

The **FTSE Index Module** is a powerful, easy-to-use tool that allows users to quickly research and **analyse index ideas**, **back-test** potential new indices and perform **custom benchmark design**.



Real-time customisation



Move from concept to production in record time



Accessible via LSEG Workspace



Puts clients in the driver seat



# Modernising Fixed Income

The challenge & the opportunity

Legacy
processes
limit and slow
down
customer
workflows

# Data and modelling constraints

Complex unstructured data

Heavy analytics requirements

Legacy workflows



# Speed to market

Long R&D / product lead time

Higher pressure due to increased demand for differentiated, innovative products



New solutions unlock an attractive segment

# Rapidly growing market

Highest inflows of any other asset class or investment vehicle in 2024

Fixed Income AUM: +20% YoY



# Open to modernisation

Focus on more granular, customisable investment solutions



# **Key benefits**

#### **Before**

Required multiple skilled in-house teams to:

Source, cleanse and structure large, complex datasets

Quantitively model back-tests

Visualise, review and compare results Iterate and re-run

## Long lead times (weeks+)

Challenging for downstream clients and stakeholders to verify results



#### With FTSE Index Module <FIXM>

**Empower clients to customise indices** in real-time:



Underpinned by production-grade data from LSEG Data & Analytics



Aligned with trusted FTSE Index frameworks



Intuitive UI



Compare & iterate in real time

#### On screen in seconds

Seamless intra and cross-organisation collaboration Productionalise with the click of a button

# **Client case study**

**US Asset Owner** designing a benchmark for a new mandate to balance their US exposure with international allocation to sovereign rates, balancing investability and diversification.

#### **Parameters**

Global government bonds

Developed markets only

Excluding the US

Average life >10 years

Returns unhedged and 100% hedged in USD

#### Goals

Country diversification

Target duration: 15-16 years

Low turnover (≤5%)

#### **Outcome**

World Government Bond Index -**Developed Markets** 

**Exclusions applied** 

Country cap of 10%

**Duration and diversification** goals met

Custom benchmark deployed

## What our clients are saying...

"Superior to competing solutions."

"Charts are client ready and let me pitch solutions to clients in real-time."

"Single sign-on makes it easy to manage my fixed income investment workflows across Workspace."

"The ability to utilise FTSE indexing expertise, via a fully-aligned platform, simplifies our product development process."

"The fact I can now launch & implement custom index solutions in weeks is a game-changer."



# What's next for the **FTSE Index Module?**

**Expansion across** the FICC index suite: WMR FX, digital assets, convertibles

Additional data sets, keywords, analytics and client features

**Embedding the Index Module in** the AI ecosystem

# Thank you



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